



MARCH 2013-FEBRUARY 2014

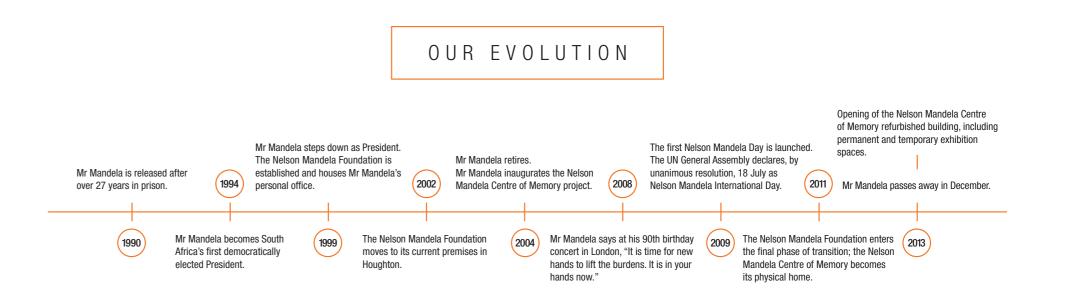


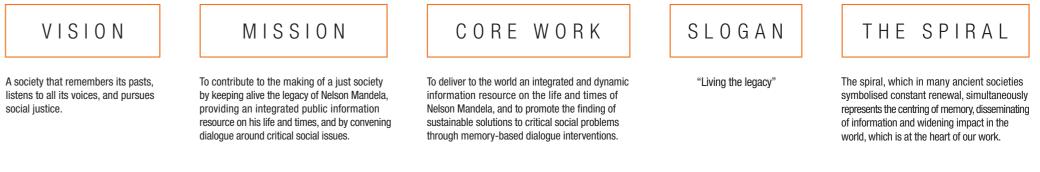
N E L S O N M A N D E L A FOUNDATION

Living the legacy

WE AS A PEOPLE CHOSE THE PATH OF NEGOTIATION, COMPROMISE AND PEACEFUL SETTLEMENT. INSTEAD OF HATRED AND REVENGE WE CHOSE **RECONCILIATION AND NATION-BUILDING.**

NELSON MANDELA | Nobel Square, Cape Town, South Africa, 14 December 20

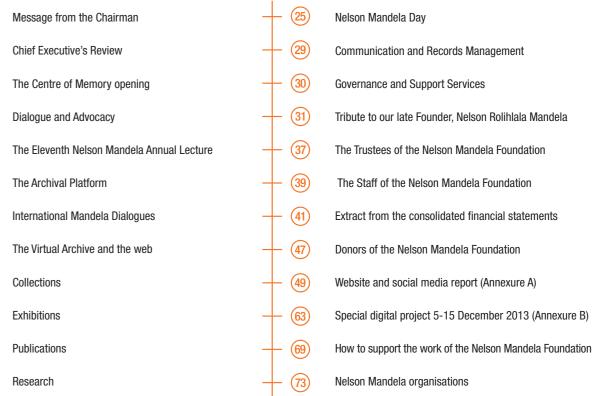




NELSON MANDELA FOUNDATION I ANNUAL REPORT MARCH 2013-FEBRUARY 2014

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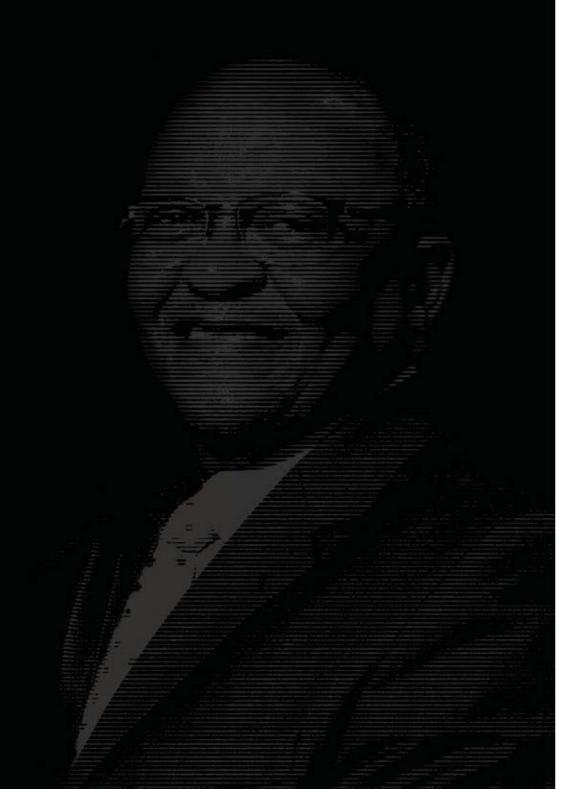


MESSAGE FROM THE CHAIRMAN

NJABULO S. NDEBELE

CHAIRMAN OF THE BOARD OF TRUSTEES OF THE NELSON MANDELA FOUNDATION

Madiba is gone, but his legacy lives on. Madiba is at rest, but we cannot rest while there is work to be done.



The year 2013 was a momentous one for the Foundation. We lost our beloved Madiba. After a lifetime of work he came to the end of his life, as he had foreseen. "When a man has done what he considers to be his duty to his people and his country, he can rest in peace," he once said.

His departure left us feeling exposed. But his memory gives us energy and purpose. We send our gratitude to our friends and supporters in South Africa and the world over, who helped us mourn with his widow Graça Machel, Winnie Madikizela-Mandela, his children, grand-children, great grand-children, and all South Africans. With such global goodwill we can face the future with some confidence.

In June 2013 we bade farewell to Achmat Dangor after over six successful years as Chief Executive Officer. He led the Foundation through a complex transition from being Mr Mandela's postpresidential office to becoming a streamlined non-governmental organisation, promoting social justice through memory and dialogue work. We welcomed Sello Hatang into the position, and he has taken the reins with energy and assurance.

"Nothing brings more pride and satisfaction to the old guard than to know that the ideas for which they have sacrificed so much are coming to fruition at last."

The Nelson Mandela Foundation promotes the legacy of our Founder through the pursuit of social justice, peace, and strong democracy. In doing so we work with "memory" and "dialogue" as the means of engagement.

Sello Hatang, our new Chief Executive Officer, and his dedicated team of staff drew on vast reserves of imagination and endurance to take us through the turbulence of grief.

Two other major developments marked this extraordinary year in our organisation's history. After a long refurbishment project our building was unveiled to the public as a fully customised Centre of Memory by President Jacob Zuma.

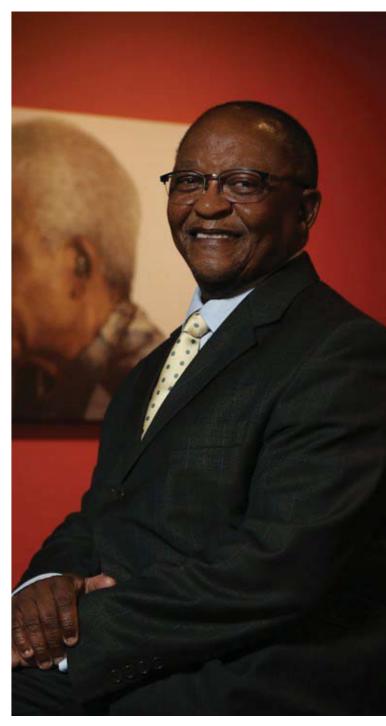
This state-of-the-art facility is now available to the public as a space for memory and dialogue work. The concept for it was approved by Mr Mandela in 2004, and it seems fitting that the opening took place just weeks before he died. Secondly, the Board adopted a five-year strategic plan for taking the Foundation to the next level of impact and sustainability. The plan was the fruit of exhaustive analysis and consultation.

As our annual report demonstrates, despite the demands of an extraordinary year the Foundation was able to maintain high levels of delivery across all its line function platforms. In particular the Nelson Mandela Annual Lecture delivered by Mo Ibrahim and the Mandela Day activities were part of the range of rich content and expanding reach, which are all the hallmarks of our work.

Such achievements were made possible by the support given us by our donors and partners, the solidarity offered by our friends, the commitment of our Board of Trustees, and the hard work of our staff. Our gratitude is immense.

Madiba is gone, but his legacy lives on. Madiba is at rest, but we cannot rest while there is work to be done. With his two other legacy organisations, the Nelson Mandela Children's Fund and The Mandela Rhodes Foundation, we must continue his work.

- Nelson Mandela, from a letter to Franklin Sonn, written in Victor Verster, Paarl, South Africa, 21 August 1989

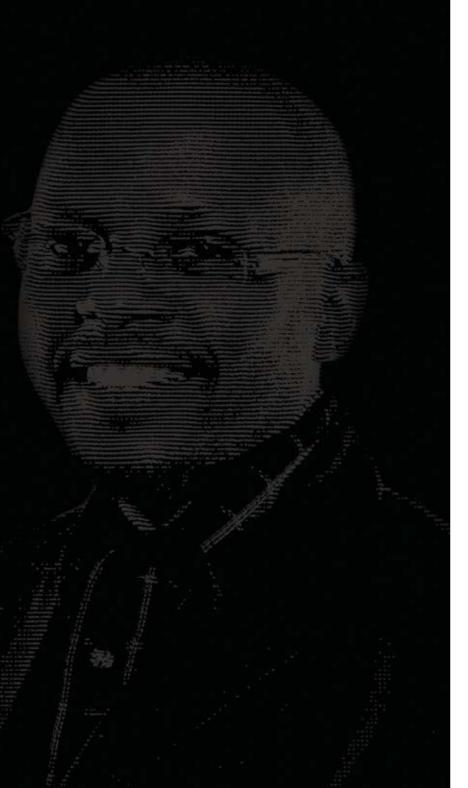


CHIEF EXECUTIVE'S REVIEW

SELLO HATANG

CHIEF EXECUTIVE OF THE NELSON MANDELA FOUNDATION

With the passing of our Founder and the opening of our Centre of Memory, the Nelson Mandela Foundation has come of age as one of a family of organisations mandated to promote Mr Mandela's legacy.



public.

demands:

Programmatic work

The key objective for the Foundation's programme in 2013-2014 was to sustain high levels of core function delivery at the same time as meeting the extraordinary demands created by the factors outlined above. It is testimony to the hard work and dedication of programme staff that this objective was not only achieved, but surpassed in many key areas.

The year 2013-2014 was dominated by our Founder's hospitalisation in June 2013, his passing on 5 December, and the national mourning period that followed. The Foundation was overwhelmed by demands from the world's media and by the multiple needs of its own stakeholders and the

By any standards, this was an extraordinary moment in the life of an institution. We ended the report period still in mourning but determined to keep Mr Mandela's legacy alive by pursuing the mandate he gave us. with passion and endurance.

The organisational challenge was exacerbated by five other

- Completion of our building's refurbishment project and the installation of permanent exhibition and reading-room resources
- The opening of the refurbished building as a public facility, the Nelson Mandela Centre of Memory, in November 2013
- The appointment of a new Chief Executive and a restructuring of the senior management team
- The development of a new five-year strategic plan (2013-2018) through an exhaustive consultative process
- A robust recasting of organisational messaging designed to communicate clearly and unambiguously to global audiences that the Foundation's work must continue despite the Founder's passing, and that the Centre of Memory forms the hub for that work.
- All of this impacted profoundly on the organisation's routine programmatic work.

Highlights during the year included:

• The growth of our web-based and social media delivery platforms was substantial and sustained. We can now say that we routinely reach millions of people globally with our content

 Successful completion of the Foundation's Centre of Memory and its opening as a public facility was a significant milestone. The Centre was launched by the President of South Africa. Mr Jacob Zuma, in November 2013 and has received widespread praise for its architecture, its utility and its resources

 The Centre of Memory was put to an extraordinary test in the weeks after our Founder's passing. Due to public demand daily gatherings were organised to allow people to mourn, commemorate and reflect. In this period nearly a 1 000 people a day used the facility

• All our systems were put under enormous strain in the period immediately before and after our Founder's passing. High-quality planning and preparation ensured that all our systems accommodated the demands and that services were delivered without interruption. Notable in this regard was the work done to ensure an unbroken web presence despite an unprecedented spike in use (see Annexure B)

 Highly successful Nelson Mandela International Day and Nelson Mandela Annual Lecture programmes were delivered

• A greater range and a greater number of dialogues than ever before were convened, supported or hosted. The Mandela Dialogues, an international series involving participants from 10 countries, took us into completely new dialogue terrain.

Resource mobilisation

The Foundation had planned a strong resource mobilisation drive focused on previously untapped sources for 2013-2014. However, this was put on hold during Mr Mandela's long hospitalisation as it was felt to be inappropriate in such circumstances. This was reinforced, of course, by his passing and the period of mourning which then unfolded.

The drive was replaced by an emphasis on enhancing donor relations, consolidating existing partnerships, and scoping potential new income

"There is no single individual who can undertake the enormous task of solving the problems of this country. If anybody has acquired any particular status that is due very largely to what the organisation has done."

- Nelson Mandela, from an interview with James Robbins of the BBC, at his house in Soweto, South Africa, 14 February 1990

streams. We maintained a substantial and diverse range of donors (see the list of donors elsewhere in this report). The Foundation explored funding environments in Asia and the Middle East.

We examined the potential of the Centre of Memory to generate income. With the support of the King Baudouin Foundation, the Foundation partnered with Faircom New York to promote advocacy and investment in its work in the US market. We maintained our online giving platforms, supporting individual giving in the USA (Network for Good) and in South Africa (GivenGain). And an expanded investment programme saw our endowment fund grow significantly.

Conclusion

With the passing of our Founder and the opening of our Centre of Memory, the Nelson Mandela Foundation has come of age as one of a family of organisations mandated to promote Mr Mandela's legacy. I wish to thank our donors, partners and other stakeholders for generous support through a particularly challenging year.

Mr Mandela's family has reached out to us and the team throughout Our Board has been a pillar of strength. I am especially indebted to our Chairman, Professor Njabulo Ndebele, who always prioritised the Foundation and was unstinting in making his wisdom and his encouragement available to me. Finally, a big-thank you to our staff for staving the course.



THE OPENING

OF THE REFURBISHED NELSON MANDELA CENTRE OF MEMORY 18 NOVEMBER 2013



DIALOGUE AND ADVOCACY

The Nelson Mandela Foundation is committed to securing a dialogue component to all its work. This is regarded as a key value, rooted in Nelson Mandela's legacy.







A central element of the youth focus is provided by the Foundation's partnership with Life Co Unlimited SA. The Nelson Mandela: The *Champion Within* programme provides a means to promote Nelson Mandela's legacy among young people in the context of focused leadership training. In the report period 19 676 university, college and high school students were reached.

Numerous informal dialogues were conducted with stakeholder institutions. New working relationships were established, while those already in place were expanded and enhanced. A strong element of advocacy informed these dialogues.

Worth specifically mentioning are the following:

 The Foundation pursued sustained engagement with public debates around the Protection of State Information Bill. In November 2013, it published an assessment of the Bill, arguing that in several respects it is unconstitutional

The report period's strong focus areas were youth, reckoning with oppressive pasts and international dialogue.

- The Foundation participated in the Promotion of Access to Information Act (PAIA) Civil Society Network - a network of Freedom of Information organisations in South Africa
- The Foundation was a partner in the national Archival Platform project (see page 11 for more information)
- The Foundation was represented on the Mandela Prison House Project (Cape Town), and the Howick Capture Site Reference Group (Pietermaritzburg)
- The Foundation hosted the Kathrada Foundation's July 2013 Youth Summit, and provided input to it
- In July 2013, the Foundation organised a final reunion at Mr Mandela's hospital bedside of surviving Rivonia Trialists
- The Foundation hosted numerous visiting university and school groups from South Africa and the United States.

Advocacy interventions:

- The Foundation continued to conduct follow-up work in response to the Department of Justice's failure to provide access to records related to Mr Mandela (in response to a formal Promotion of Access to Information Act request), and to liaise with the National Intelligence Agency about Mandela-related materials in its custody
- Through the Archival Platform, the Foundation monitored the passing of the Protection of Personal Information Act and commissioned an analysis of the legislation's implications for memory institutions
- In November 2013, the Foundation launched its first major international dialogue series, in partnership with the GIZ Global Leadership Academy. Focusing on transitional justice and reckoning with oppressive pasts, the series involves 26 participants from 10 countries. The series was launched with a highly successful first dialogue in South Africa. (See page 13 for more information).

Formal dialogues:

Aside from those associated with the 11th Nelson Mandela Annual Lecture (see the following section of this report), a range of other formal dialogue forums were convened by the Foundation:

- In March 2013, the Foundation hosted British politician David Miliband in two dialogues with youth
- In partnership with the Clinton Foundation and the City of Tshwane, the Foundation hosted a dialogue for youth led by Bill Clinton and a number of African changemakers
- In partnership with the Department of International Relations, Brand South Africa and the Airports Company of South Africa, the Foundation convened a series of four youth colloquiums exploring the theme of active citizenship
- In November 2013, Finance Minister Pravin Gordhan launched the State of Democracy Report with Goldman Sachs at the Foundation's Centre of Memory
- Daily dialogue spaces led by prominent thought leaders were created at the Centre in the week after Mr Mandela's passing.

Staff members contributed to professional publications and delivered papers at professional gatherings in Canada, Germany, Japan, Portugal, South Africa and the United States.



ELEVENTH NELSON MANDELA ANNUAL LECTURE

Building Social Cohesion

FEATURING GUEST SPEAKER DR MO IBRAHIM



• A conversation with Jay Naidoo and Irene Charnley on business and social cohesion, at the Foundation's Centre of Memory

• A dialogue with South African youth changemakers at Johannesburg's Maboneng Precinct, on active citizenship

• A conversation on gender with Graça Machel, Ferial Haffajee, Aisha Mohamed and Kave Bulambo at Freedom Park.

THE ELEVENTH NELSON MANDELA ANNUAL LECTURE

The renowned African business leader and philanthropist Dr Mo Ibrahim delivered the Eleventh Nelson Mandela Annual Lecture. on the ¹⁷th of August at the University of South Africa in Tshwane.

Speaking at the University of South Africa, which awarded Nelson Mandela his law degree in 1989, Dr Ibrahim explored the question of social cohesion in African and global contexts. He issued a strong challenge for good leadership before an audience of close to 1 000 people.

This Annual Lecture was broadcast live on SABC2, DStv Channel 404 and a number of radio stations. For the first time the Lecture was streamed live on the Foundation's website and Facebook platforms.

The biggest audience yet was reached for the lecture, with over half a million people estimated to have viewed it on SABC2 alone. The advertising value equivalent (AVE) for the Lecture was R8.5-million.

In addition to the Lecture, Dr Ibrahim engaged in three formal dialogues:











THE ARCHIVAL PLATFORM

"Nothing can be as valuable as being part and parcel of the history of a country."

> - Nelson Mandela, from a letter to Winnie Madikizela-Mandela, written on Robben Island, 10 June 1969





The Archival Platform was established by the Nelson Mandela Foundation and the Archive and Public Culture Initiative at the University of Cape Town in response to challenges raised by delegates to the 2007 National System, Public Interest Conference.

This important dialogue, co-convened by the National Archives, the Nelson Mandela Foundation and the Witwatersrand University's Constitution of Public Intellectual Life Research Project, was a high-profile attempt to draw attention to the growing crisis in the archive.

As a civil society initiative, and one of four archival projects funded by Atlantic Philanthropies under the organisation's South African Reconciliation and Human Rights programme, the Archival Platform is committed to deepening democracy through the use of memory and archives as dynamic public resources.

The Archival Platform focuses on the memory, cultural practices, artefacts, places and documentary record of the country's history, and the discourse around re/making the past in the present. It seeks to play a catalytic role in the way in which practitioners, theorists and the general public think about the archive and the ways in which archiving is practised in South Africa, especially in relation to social justice and how the past is understood.

At the heart of all the Archival Platform's activity is a concern with the archive, the record of the past: the choices and decisions that are made about what is preserved and what is not; the systems that are used to safeguard the archive; the mechanisms through which decisions about what is accessible and what is restricted are made; the ways in which the archive is curated or brought into the public domain; and the purpose to which it is put. It aims to provide increasing strategic coherence to the sector through activities that focus on communication, research, networking and advocacy.

The Archival Platform communicates with the sector through a website that is updated regularly with opinion pieces, news and other information of interest to the sector, as well as other social media platforms and dialogue forums. The Ancestral Stories project focuses on family histories and has played a significant role in expanding the concept of "archive" and the way in which the past is constructed and viewed. It has attracted widespread interest and participation, and is one of the most visited pages on the website.

A Registry of Archival and Memory Institutions is being developed, and will be placed on the website to provide a portal through which these institutions and their holdings can be promoted and accessed. The Archival Platform maintains an ongoing scan of the South African archival sector, and is compiling a State of the Archive report to be published in 2014 to provoke new ways of thinking, define challenges facing the sector, and identify gaps and opportunities for future action.

Oversight of the Archival Platform project is performed by a steering committee comprising Professors Carolyn Hamilton (UCT) and Njabulo Ndebele, Verne Harris and Sello Hatang (Nelson Mandela Foundation), Dr Mbongiseni Buthelezi (UCT) and Noel Solani (Nelson Mandela Museum, Mthatha).

www.archivalplatform.org

INTERNATIONAL MANDELA DIALOGUES

In 2012 the German State funding agency GIZ approached the Nelson Mandela Foundation to be its partner in an international dialogue series, designed to explore the role of memory and of archives in post-conflict and post-oppression scenarios

The series is a partnership between the Foundation and GIZ's Global Leadership Academy. It will comprise three dialogue forums in three different countries during 2013 and 2014, with South Africa being the first in November 2013. The project has secured 26 participants from 10 countries, who will attend all the forums, explore issues as a collective, and ensure that the diverse experiences of their countries are compared and contrasted.

Experiences of transition from oppression or conflict have shown us that the more difficult memory work happens outside formal transitional justice interventions. This work is important to sustained democratisation. The dialogues therefore seek to support, inspire and inform those engaged in memory work in such situations. This will include sharing experiences of the constraints and limitations to this kind of work; creative thinking about how obstacles may be overcome; and the creation of an international network to support this work.

Between 6 and 10 November 2013 the Nelson Mandela Foundation and GIZ Global Leadership Academy brought together the 26 participants from 10 countries to engage in the first of a three-part dialogue series on memory work.



The participants were activists, analysts and functionaries, with many straddling (over time or at the moment) these somewhat artificial categories. Despite their different national contexts, experiences and professions, the participants shared with the two convening organisations a sense of having reached an impasse in their personal and professional capacities – a sense of there being more questions than answers about memory work. They shared a common desire to grapple with the difficult questions they face in their daily practice, and to learn from each other.

While the lines of inquiry that emerged from the dialogue emphasise the strains and tensions in memory work, what is equally evident is a powerful shared vision – namely, that memory work should be geared to preventing a recurrence of past conflict, injustice or oppression; and to making a future that the next generation will regard as worth the labours that will have gone into its creation. In locating the dialogues in three countries with very different pasts, and approaches to dealing with the past, the convening organisations sought to offer participants an opportunity to immerse themselves in each country and engage with a diversity of different experiences.

Through immersion the participants are offered a chance to reflect both on the similarities and differences between these contexts and their own regional, national and local experiences. In doing so, it is expected that the difficult, perhaps yet even unidentified, global guestions about memory work will emerge.

In South Africa the immersion was provided by opportunities to engage South Africans and to see or visit a range of spaces, landscapes and memory sites: the Nelson Mandela Foundation's Centre of Memory in Houghton, Johannesburg, Nelson Mandela's Alexandra and Johannesburg

homes, Alexandra township (Johannesburg), the Cradle of Humankind, the Sterkfontein caves, the Voortrekker Monument (Pretoria) and Freedom Park (Pretoria).

The dialogue concluded at the NMF's Centre of Memory, with an interaction between the 26 participants and a group of South Africans offering a broad range of perspectives.

The latter comprised:

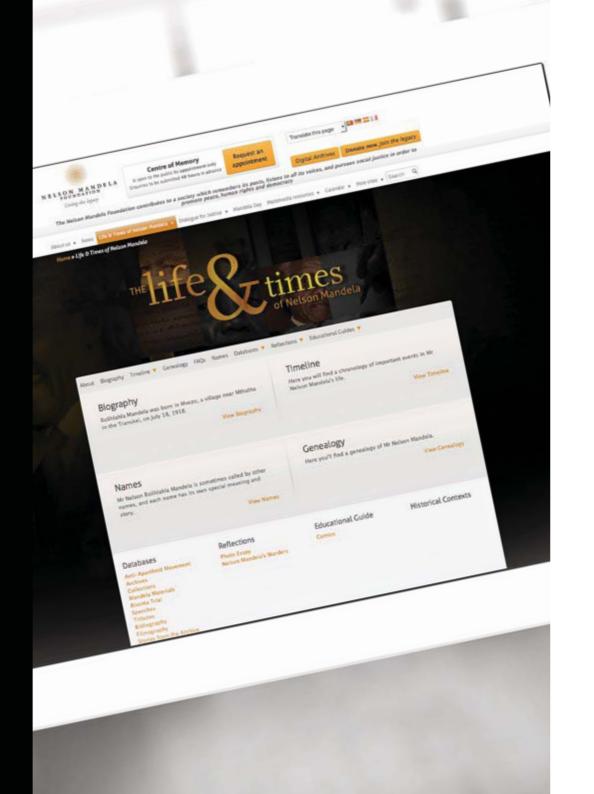
- Fana Jivane (Freedom Park)
- Sonja Lombard (Voortrekker Monument)
- Vonani Bila (poet)
- Frank Meintjies (author and activist)
- Sibongiseni Mkhize (Robben Island Museum)
- Elinor Sisulu (author and activist)
- Leon Wessels (former government minister and post-apartheid Human Rights Commissioner)
- Yasmin Sooka (former Truth Commissioner)
- Ramarwaneng Bodibe (former member of the Truth and Reconciliation Commission
- Kindiza Ngubeni (Centre for the Study of Violence and Reconciliation)
- Dorothy Khosa (Centre for the Study of Violence and Reconciliation)
- Nomancotsho Pakade (Gay and Lesbian Memory in Action)
- Lisa Vetten (gender activist).







Through the report period each of the portal's design elements received sustained attention, with a special focus on digitisation.







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About Dialogue for Justice

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densing and spaces a dialogue platform promoting the Founder's legacy. The Genera area at the the Homes, requirement, which which and endership of the Founder to growing a new spectrum platform for public discussion as indipatient sately lenses, and is doing to, earthburt to policy decision-mixing.

Ch Africa occupies a unique space in Africa and globally as an example of a concern the equal from the means of despite notion racial, coltrant and political devices primarily of the statement of the second statement of the statement of the second statement of the sec Unlike most conventional archives, the Nelson Mandela Foundation's Centre of Memory is not defined by the custody of physical collections (although it has substantial and growing collections).

The Mandela Archive is infinite, fragmented, and scattered both geographically and institutionally. It is neither the intention of the Foundation, nor its mandate, to bring all these materials into a single physical collection. The imperative is to document this vast resource, facilitate access to it, and promote its preservation and use.

The most important tool in achieving this objective is web-based technology. The Foundation has conceptualised a multi-layered virtual archive (portal) accessible through the organisation's website www.nelsonmandela.org. The following key design elements define the portal's shape – a surface layer of stories and information; databases providing dense description of materials; linkages to actual materials, to other sites and to different layers within the site; digitised materials, from hard copy to moving images; and a social media webbing around it.

Digitisation activity was focused in six areas:

• A comprehensive digitisation audit was undertaken, including processing of the huge just-acquired 46664 archive – the archive now has over eight terabytes of digitised content, with more than half having at least elementary metadata

• The audit revealed a number of weaknesses in the Foundation's storage of digital content, so we commissioned a proposal to ensure an integrated storage, management and content delivery solution. The proposal is being assessed

• The digitisation of remaining non-digital film materials (with the exception of the 46664 archive) was prioritised – 180 hours of footage was digitised in the report period

• The Foundation's virtual exhibits on the Google Cultural Institute platform were maintained and functionalities monitored

• Routine metadata work saw 1 400 metadata records edited

• In 2012 the National Archives approached the Foundation for assistance with the digitisation of the Rivonia Trial Yutar Papers. Under the oversight of the Foundation, this records accumulation was digitised by a service provider, National Archives staff were provided with elementary training in digitisation, and over 4 000 metadata records were created.

Website management continued to receive sustained attention. Monthly meetings with the service provider ensured close monitoring and continuing functionality enhancement. The website has full portal functionality and is being developed as the Nelson Mandela Portal.

The portal has established itself as the most trusted and widely used Internet resource for research on the life and times of Nelson Mandela. Use of the portal (the main site and several subsidiary sites) in the report period showed astronomical growth (see Annexure A for detailed statistics). Unique visitor numbers for the main site, for example, increased by over 600%. Use of the O'Malley archive grew by over 100%. The Google Mandela Archive site received 12-million hits in the 48-hour period after Mr Mandela passed away.

Ensuring that the Foundation's systems would cope with this type of load demanded special intervention – see Annexure B for a detailed account of the intervention. It is not yet clear how much of this traffic will lead to sustained growth.

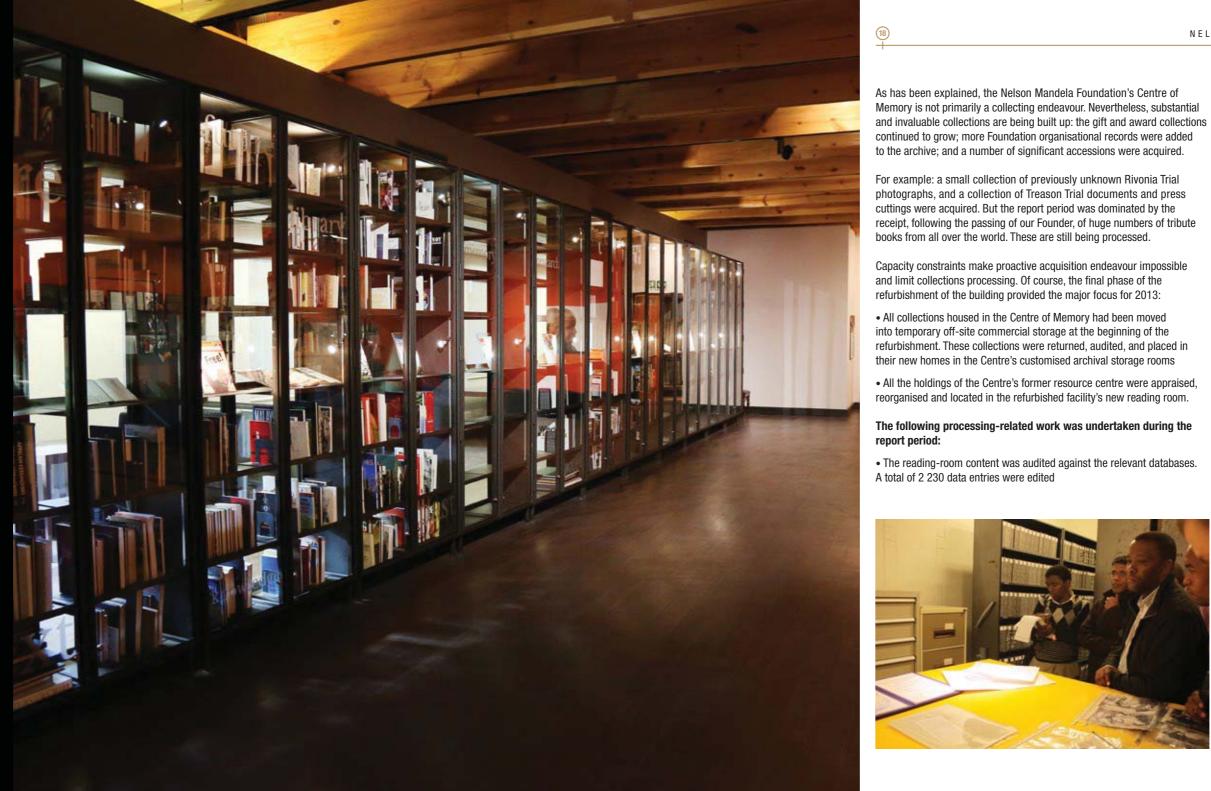
This report year marked the third year of Foundation engagement with social networking media – Facebook, Flickr, Twitter and YouTube. All four platforms are integrated into the portal, and not surprisingly traffic grew exponentially – Facebook use, for instance, grew by over 500% and Twitter by 125%.

COLLECTIONS

AT THE NELSON MANDELA CENTRE OF MEMORY

"It is the task of a new generation to lead and take responsibility; ours has done as well as it could in its time.

- Nelson Mandela, launch of the ANC Election Manifesto 2009 and ninetyseventh anniversary celebrations, ABSA Stadium, East London, South Africa, 10 January 2009



 The public access audit of holdings was completed, and all items with restriction requirements provided with a physical marking

• The massive 46664 archive, received in the previous report year, was subjected to arrangement and description. An audit was subsequently undertaken to scope a digitisation project for the collection

• The gift collection was subjected to a comprehensive quality control audit. Numerous items were deaccessioned and the database was upgraded

• Imani Media have custody of the film and video collection. A total of 180 hours of footage was digitised and catalogued. Considerable work was done by a Foundation archivist and Imani to ensure that a single shared catalogue was put in place

 Routine metadata capture for digitised materials is reported on in the previous section of this report

• Databases and other web-accessible resources were regularly updated.

Two special projects were initiated:

• A comprehensive guide to the holdings of the Foundation's Centre of Memory is well advanced. It will link summary descriptions to all the finding aids, and will ultimately be a web-based resource

• A partnership with the National Library was inaugurated in February 2014 with the aim of deacidifying Nelson Mandela's private papers and related collections at the Centre. Funding for the project was secured, and the process is planned to begin in April.



EXHIBITIONS

AT THE NELSON MANDELA CENTRE OF MEMORY

The Foundation continued to generate exhibitions and to test different partnerships, models and audiences. The major focus in the report period was on developing a permanent exhibition on the life and times of Nelson Mandela for the refurbished upper level of the Centre of Memory. This exhibition begins at the front entrance of the Centre and ends in what was Nelson Mandela's post-presidential office from 2002 to 2010. Launched in November 2013, it offers a perspective on Mandela's life within the contexts of colonialism, apartheid and democracy.

The narrative is carried by short text panels and a diverse range of other elements – artefacts, documents, photographs, film, sound recordings and special installations.

Two elements make this exhibition unique:

- The displays of artefacts and documents from Mandela's private archive
- The walk-in feature of Mandela's post-presidential office, preserved as it was the last time he used it

For the Foundation the exhibition must remain a work in progress, constantly being refreshed, updated and enhanced. It will always be brought into conversation with smaller-scale temporary exhibitions mounted in the adjacent foyer area.

Two temporary exhibitions were generated for the foyer area:

- *Black Man in a White Man's Court: The Forgotten Trial of Nelson Mandela* ran in the space between July 2013 and January 2014, and is now being prepared for installation at UNISA
- *"For Madiba with Love"*, a selection of images by world-renowned photographer David Turnley from the period 1985-1995, was launched in February 2014 as part of the Foundation's marking of the 20^{th} anniversary of democracy in South Africa.

A mobile version of the Centre's permanent exhibition was used successfully for the first time at a fundraising event in New York in February 2014.









During the report period:

• A tribute to Nelson Mandela was used by the prestigious Japan Association of International Cultural Heritage

• A display of autographed books from Mr Mandela's gift collection was displayed, in the permanent exhibition space at the Centre of Memory from May to November 2013.

Also displayed were:

- Magazines with Mr Mandela on the cover, November 2013 to February 2014; and materials representing Nelson Mandela's engagement with the Ford Foundation and other United States entities and individuals, open to the public at the Centre of Memory from February 2014
- The Foundation's first exhibition, 466/64: A Prisoner Working in the Garden, launched jointly with the National Archives, remained as a permanent feature of the Constitution Hill precinct, located in the "Mandela Cell"
- The Nelson Mandela Academic Hospital (Mthatha) retained the exhibition developed for the 2010 Mandela Day
- The major exhibition *Mandela* remained on display in the Apartheid Museum through the year (where it is viewed by an average of nearly a 1 000 people a day). New versions of it will be on display in Paris between May and July 2014 and in Washington, DC from October 2013. The Spanish version was on display in Peru for July and August 2013, and in Ecuador between October and December 2013.

PUBLICATIONS

Books about or related to Nelson Mandela constitute a substantial industry. The Nelson Mandela Foundation's publications programme, inaugurated in 2005 with the publication of A Prisoner in the Garden: Opening Nelson Mandela's Prison Archive, seeks to support or deliver quality publications in areas not heavily represented already by that industry.

Three areas are prioritised: deep archival research aimed at delivering archival materials in marketable form – within a frame of "taking archives to the people"; narratives and materials designed specifically to reach young people; and projects aimed at foregrounding the "hidden voices" in Mr Mandela's life. The programme is supported by the Foundation's inhouse research capacity, informed by extraordinary access to archival materials, and shaped by public education rather than commercial imperatives.

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"Writing is a prestigious profession which puts one right in the centre of the world, and to remain on top, one has to work really hard, the aim being a good and original theme, simplicity in expression and the use of the irreplaceable word."

- Nelson Mandela, from a letter to Zindzi Mandela, written on Robben Island, 4 September 1977

The programme worked on eight publications in the report period:

- A paperback edition of A Prisoner in the Garden: Opening Nelson Mandela's Prison Archive (Penguin) was published
- A new edition of Mandela: The Authorised Portrait (PQ Blackwell) was developed and is due for publication soon
- An eBook edition of Nelson Mandela: The Authorised Comic Book was published
- The book *491 Days*, a collection of archival records related to the prison experience of Winnie Madikizela-Mandela and developed in collaboration with her and Swati Dlamini, was published by Picador
- A companion volume to the feature movie Mandela: Long Walk to Freedom (Macmillan) was published
- Mandela Notes, a series of high-quality notebooks, was developed with PQ Blackwell and Exclusive Books
- Linked to the former was a Learner's Diary (PQ Blackwell), cross-subsidised by sales of the notebooks
- A new edition of the Children's Long Walk to Freedom (Macmillan) is being worked on.

In the report period the Foundation published a catalogue to the exhibition *Black Man in a White Man's Court*, and work is far advanced on a visitor's guide to the Centre of Memory and a learner's permanent exhibition worksheet.

RESEARCH

During the report period the Foundation fielded several thousand inquiries about Mr Mandela, about archival sources, access to materials, and use of Mr Mandela's intellectual property The Foundation constitutes a one-stop shop for all such inquiries, whatever their origin After Mr Mandela's hospitalisation in June 2013, and again after his passing in December the Foundation was overwhelmed by demand for research support by the media.

Major publications which benefited from the Foundation's dedicated research resource in the report period included:

- New documentaries and tributes by a range of film and television media (including the History Channel)
- Anant Singh's feature film version of *Long Walk to Freedom*. The programme also provided research support to the film's companion book, and to a project using the film as a schools teaching resource in New York State
- The Cambridge Companion to Nelson Mandela
- Autobiographies by Bob Hepple and Christo Brand
- SA Tourism's guide to Nelson Mandela-related sites
- New books on Mr Mandela by Danny Schechter and Ryland Fisher (Opus).



VIIII NITERTAINMENT

It may tend to lower the standards of fairness and justice applied in the v's courts by white judicial officers to black litig?

"What so judgement

that enables the aggrieved to sit om they accused?"

Most of the programme's capacity for sustained research was harnessed to the needs and priorities flowing from Nelson Mandela's illness and passing, and from the opening to the public of the Centre of Memory.

Nonetheless, five special research projects were undertaken:

• The Mandela Materials database was supported by research in the Johannesburg Public Library, the Pretoria News archives, the University of London, the School for Oriental and African Studies (London), the South African Library, the Mayibuye Centre, the Wits Archives and Historical Papers

• The third phase of the Mandela Prison Files project - the detailed arrangement and checking of Mr Mandela's incoming and outgoing correspondence – was concluded

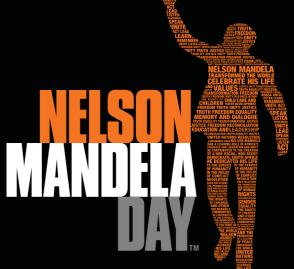
. The identification of every error of fact, inaccuracy, misspelling and typo in Mr Mandela's autobiography Long Walk to Freedom, a project started in the previous report year, is close to conclusion

 A project to identify all political prisoners in Robben Island's B section at the same time as Mr Mandela, was concluded

• A listing of all book forewords written by Mr Mandela.

Work continued on the Mandela family tree, the Mandela timeline, and the generation of an online database of Mandela quotes.





A NELSON MANDELA FOUNDATION INITIATIVE

TAKE ACTION. INSPIRE CHANGE, MAKE EVERY DAY A MANDELA DAY.





www.mandeladay.com

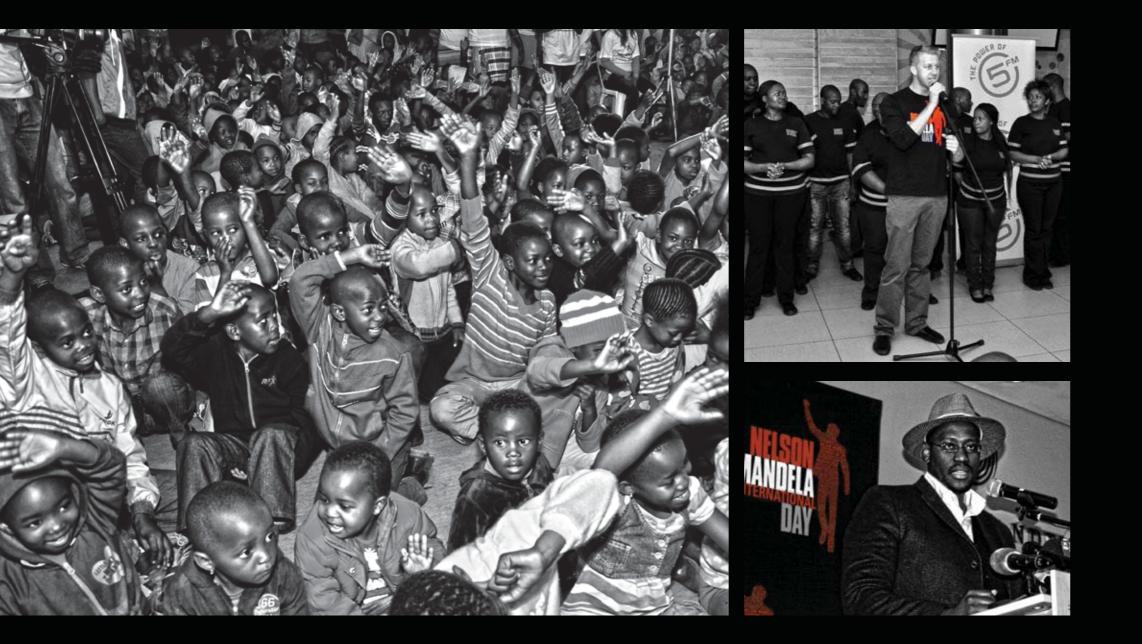
The Nelson Mandela Day campaign was introduced in 2009, aimed at building cultures of service in communities around the world and providing an instrument for ensuring that the Mandela legacy remains a living one.

In the following year the United Nations adopted 18 July as Nelson Mandela International Day, and the campaign has become a major success with substantial and growing global impact.

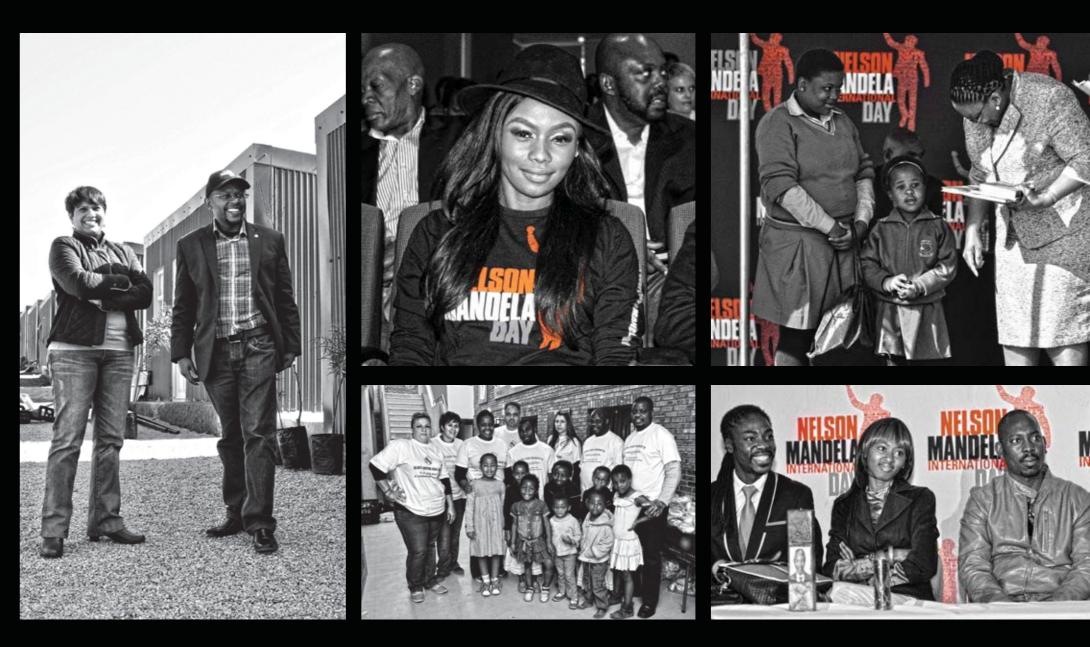
The demand placed on the Foundation by Mandela Day-related activities and projects was intense. This took the form of providing institutions with information on Mr Mandela, giving access to images, contributing speakers at events, and delivering invitation and media liaison services for certain events. Mandela Day has now emerged as a significant and arguably critical platform for delivering rich content on the life and times of Nelson Mandela.

In keeping with the determination to make the call one for continued service rather than for one-off acts of charity, the theme for 2013 was "Take Action; Inspire Change; Make Every Day a Mandela Day". Three focus areas were adopted: food security, shelter, and education and literacy. The Foundation engaged with a wide range of partner institutions on flagship projects designed to demonstrate the campaign's ethos and highlight opportunity in the focus areas. For instance, four partners delivered 17 new school libraries across the country.

Traffic to www.mandeladay.com as the key campaign communication platform grew by 59.22% (from 73 599 unique visitors in July 2012 to 117 184 unique visits in July 2013). The total number of projects/activations registered on the website for 2013 showed a 32% increase over the previous year, from 594 to 782. The advertising value equivalent (AVE) of the campaign totalled R205-million.



MANDELA DAY CELEBRATED LOCALLY AND GLOBALLY 2013



TAKE ACTION. INSPIRE CHANGE, MAKE EVERY DAY A MANDELA DAY.

COMMUNICATIONS & RECORDS MANAGEMENT

In the report period:

• The Founder's passing on 5 December 2013 triggered a defining moment for the Foundation's ICT functions. A comprehensive plan had been put in place (see Annexure B) and it delivered a hugely buttressed joint web presence with the Nelson Mandela Children's Fund and The Mandela Rhodes Foundation

• The groundwork was laid out for the full virtualisation of the Foundation's ICT infrastructure. Two virtual servers were implemented as part of this exercise to reduce redundancy, maximise efficiency and to enable business continuity, while ensuring speedy recovery in the event of a disaster. Two state-of-the-art wireless routers were implemented, which resulted in the up-scaling of the wireless capabilities of the institution to enhance staff operations in terms of connectivity whilst providing visitors to the Foundation with an enhanced end user experience. The server environment software was upgraded to MS Server 2012/R2 from MS Server 2008 and 2008/R2 in order to enhance functionality and maximise performance

• Routine correspondence was overseen. Clearance time on the Foundation's general electronic mailbox was maintained at less than 24 hours. A total of 49 bulk emailings were undertaken

- Social media (Facebook, Twitter, Flickr and YouTube) platforms were supported and continued to grow fast (see Annexure A)
- The Foundation's contacts database was built up to over 8 600 records
- The organisational records management function was overseen.

For any organisation, sound records management policies and practices are of inestimable value. This is especially so in the case of the Foundation, for its current records and related information resources have the potential for becoming resources in the Centre of Memory.

In the report period:

• The new organisational filing plan, implemented in 2011, continued to be subjected to close monitoring. The electronic version (EDocs) was given sustained training and monitoring support. EDocs was upgraded twice

• Support was provided to both paper-based and electronic backfiling exercises

• Two priority interventions for 2014 were identified: a comprehensive review of the filing plan, and a study of record creation and retention requirements. As a first step towards both interventions, a one-day workshop by Datacentrix for staff is planned for March 2014.

The records management component provides support with the handling of routine correspondence. On the one hand, workload was reduced by the introduction of an automatic routing by subject functionality on the Foundation's email inbox. On the other, the component was overwhelmed by the volumes of well-wishes, condolences and tributes received from all over the world.

A new Chief Executive took office early in the report period. While promoting continuity and fostering staff stability, by the end of 2013 the office had overseen the development of a new five-year (2013-2018) strategic plan, the restructuring of the senior management team, the introduction of a new performance appraisal system, and the closing of the downscaled Founder's Office.

In addition to staff, the Foundation made use of consultants, the Praxis (IT support service provider) on-site resource person, and three interns (from the Universities of Manitoba Toronto and the Witwatersrand). In February 2014 a new graduate learnership programme was introduced to support communications functions, with two South African learners going through induction by year-end. Full support was given to the executors of Mr Mandela's estate. And the Foundation continued to implement the Foundar's mandate to oversee his intellectual property.

The concept of remote physical "windows" for the Foundation to deliver memory content in collaboration with partner institutions has been explored for several years.

 Liaison with the Cape Town City Council in relation to a possible window in City Hall. This project has stalled, but the Foundation assisted the City with a Nelson Mandela exhibition in its Civic Centre

GOVERNANCE & SUPPORT SERVICES

The organisation's programme heads report to the Foundation's Chief Executive, who in turn reports to the Board of Trustees. The Board meets quarterly, its Audit and Risk Committee three times a year, and its Investment Committee as and when necessary. The programme heads are supported and advised by the Foundation's senior management team (on which they serve and which meets weekly), and are given strategic direction by the Board. Weekly team meetings promote monitoring and co-ordination. And monthly staff forums ensure continuing organisational dialogue across structure and level. Board member Mr Ahmed Kathrada is a special advisor on research and archive, and a Board sub-committee supports selection of the speaker for the Nelson Mandela Annual Lecture. One Board member retired from service in the report period, and one new member was appointed.

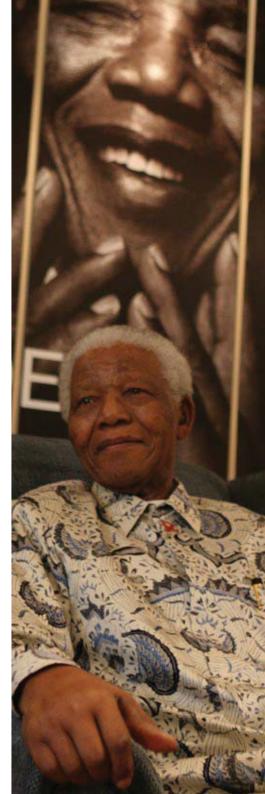
The overarching strategic objective of the five-year plan is to ensure that by 2018 the Foundation:

- Is the trusted voice on the life and times of Nelson Mandela
- Is the preferred convenor of dialogue on critical social issues
- Is self-sustaining rather than donor-dependent, but with substantial resource mobilisation capacity for programmes
- Has a corporate brand identity established in popular perception and imagination, and is firmly connected to the Centre of Memory
- Is the custodian of a Nelson Mandela International Day campaign with ever-expanding international reach
- Maintains and enhances itself as a site of excellence in governance.

In the report period:

• The partnership with the Museum for African Art in New York was terminated due to Foundation dissatisfaction with progress towards creation of a suitable physical space

• The Foundation liaised with the Swedish Postal Code Foundation in exploring possibilities in Stockholm.



HAMBA KAHLE, MADIBA 1918 – FOREVER

REST IN PEACE, MADIBA

In the last few years of his life Nelson Rolihlala Mandela experienced a recurring lung infection and other health problems. He was hospitalised several times for extended periods. He died at his home in Johannesburg on 5 December 2013. Ten days of mourning followed, as the world's media provided saturation coverage to a global audience. He was laid to rest at his home in Qunu on 15 December 2013.









"IT WAS PRECISELY BECAUSE HE COULD ADMIT TO IMPERFECTION – BECAUSE HE COULD BE SO FULL OF GOOD HUMOUR, EVEN MISCHIEF, DESPITE THE HEAVY BURDENS HE CARRIED – THAT WE LOVED HIM SO."

- BARACK OBAMA

"THIS IS A MESSAGE HE COMMUNICATED ALL THE TIME: IT DOES NOT MATTER WHAT YOUR BACKGROUND IS, OR YOUR CIRCUMSTANCE, IT IS WITHIN EACH OF US TO ACHIEVE ANYTHING WE WANT IN LIFE." – NANDI MANDELA



Tokyo Sexwale was a member of the Black Consciousness Movement in the late 1960s before he joined the ANC in the 1970s. He served a total of 13 years on Robben Island for his political activities before being released in Women's Association, the 2005 OWIT (Organisation of Women in International Trade – USA) International 1990, at the same time as Mr Mandela. After the 1994 election, he was the first premier of Gauteng Province, Woman of the Year, and the Tuksalumni Laureate Award 2008. later served as Minister of Human Settlements and is currently an Honorary Colonel in the South African Air Mrs Irene Menell Force. He founded Mvelaphanda Holdings (Pty) Ltd, primarily a mining and energy house with a range of other business interests. He is also a trustee and founder of the Sexwale Family Foundation and the Desmond Tutu Mrs Irene Menell is active in a number of public benefit organisations and also serves on the boards of the Peace Trust. He is a member of the Brookings Institution International Advisory Council, and of FIFA's Global Task Nelson Mandela Children's Fund and the READ Foundation, among others. She is the Patron of Afrika Tikkun Force Against Racism and Discrimination and its Media Committee. He is also the founder of Global Watch: Sav and a past member of the Broadcasting Monitoring and Complaints Committee, a statutory sub-committee of No To Racism-Discrimination in All Sport. He holds honorary doctorates from universities in the United Kingdom Icasa, as well as the UCT Foundation, of which she was chairperson until retiring in 2008. She has had a lifelong and United States of America, and has authored numerous political and economic articles as well as poetry. interest in the performing arts, education and issues relating to children's rights.

THE TRUSTEES

OF THE NELSON MANDELA FOUNDATION











Niabulo S. Ndebele (Chairman)

Njabulo Ndebele is the past vice-chancellor of the University of Cape Town, where he served two terms. He has a Master of Arts in English Literature from the University of Cambridge and a Doctorate of Philosophy in Creative Writing from the University of Denver. He was a previous Ford Foundation scholar-in-residence, vice-chancellor and principal of the University of the North and vice-rector of the University of the Western Cape. He holds honorary doctorates from universities in the United Kingdom, Netherlands, Japan, South Africa and the United States of America. He is currently chairman of The Mandela Rhodes Foundation, the Nelson Mandela Foundation and the MTN (SA) Foundation. He is also the president of the UBLS Association. His novel, The Cry of Winnie Mandela, was published to critical acclaim in 2003 (a revised edition was published in 2013). As a public figure. he is known for his incisive insights on a range of public issues in South Africa.

Mr Ahmed Kathrada

Ahmed Kathrada is a veteran anti-apartheid activist who was jailed for life on 12 June 1964, with Nelson Mandela, Walter Sisulu, Raymond Mhlaba, Denis Goldberg, Govan Mbeki, Elias Motsoaledi and Andrew Mlangeni. Released on 15 October 1989, he went on to become a Member of Parliament after South Africa's first democratic elections in 1994. He served one five-year term, during which he also acted as Mr Mandela's Parliamentary Counsellor. Mr Kathrada was chairperson of the Robben Island Museum Council from its inception until his term expired in 2006. The author of four books, Mr Kathrada is also the recipient of four honorary doctorates and Isithwalwandwe, the highest award the African National Congress can bestow on an individual. He established the Ahmed Kathrada Foundation in 2008.

Mr Koalema Motlanthe

While working for the Johannesburg City Council in the 1970s, Kgalema Motlanthe was recruited into Umkhonto we Sizwe (MK), the then armed wing of the ANC. After 11 months' detention in John Vorster Square in central Johannesburg he was sentenced to an effective 10 years' imprisonment on Robben Island in 1977. After his release in 1987, he was tasked with strengthening the trade union movement while working for the National Union of Mineworkers (NUM). In 1992 he was elected NUM general secretary and was involved in the establishment of the Mineworkers Investment Company and the Mineworkers Development Agency, which focused on the developmental needs of ex-mineworkers, their dependants and communities. He also served two five-year terms as secretary-general of the ANC. He was president of South Africa from September 2008 to May 2009. During this time, he joined world leaders in the G20 and other multilateral bodies to respond to the global financial crisis. At home he worked with organised business, labour and civil society to minimise the impact of the crisis on South Africa's economy. After the end of his presidency, he was appointed deputy president by his successor, Jacob Zuma, and held this position until May 2014.

Mr Tokvo Sexwale

Mr Sello Moloko

Sello Moloko chairs the investment committee for the Nelson Mandela Foundation. He was appointed chair of the Board of Alexander Forbes in December 2007. He is the non-executive chair and founder of Thesele Group, a diversified investment holding company. He is the former CEO of Old Mutual Asset Managers and former deputy CEO of Capital Alliance Asset Managers, firms he initially joined as portfolio manager and analyst respectively. He was a member of the Old Mutual SA exco and served on Boards of subsidiaries of Old Mutual. He has in the past also served on several company Boards including Makalani Holdings, Seartec Industries and the Industrial Development Corporation of SA. He currently serves as non-executive chair of Sibanve Gold, nonexecutive director of Acucap Properties Limited and non-executive deputy chair of Sycom Properties Limited. He was the national president of the Association of Black Securities and Investment Professionals (ABSIP) from 2005 to 2007. In 2003, ABSIP presented him with the Financial Services Pioneer Award following his achievements in the field of investment management.

Dr Mamphela Ramphele

Mamphela Ramphele has been a student activist, a medical doctor, a community development activist, a researcher, a university executive and a global public servant, and is now an active citizen in both the public and private sectors. Following the Soweto uprising in 1976, she was detained without trial, released after five months and soon afterwards served with an apartheid banning order. She studied medicine at the then University of Natal, has a B Comm degree, a Diploma in Tropical Hygiene, a Diploma in Public Health and a PhD in Social Anthropology. She went on to become vice-chancellor of UCT, then one of four managing directors of the World Bank, based in Washington, DC. She is the author of several books and publications on socioeconomic issues in South Africa, and has received numerous national and international awards. She served as chairperson of Gold Fields, Circle Capital Ventures (Pty) Limited and Technology Innovation Agency (TIA), and as a director of Medi-Clinic Corporation Limited and Remgro Limited. She was founder of the Open Society Foundation for South Africa and the Citizens Movement. In January 2013, she became the Leader of Agang SA, which won two seats in the national elections in May 2014. Post-elections, she has stepped away from party politics to return to her role as an active citizen.

Ms Futhi Mtoba

Futhi Mtoba is chairman of Deloitte Southern Africa. She joined the firm in 1988 and rose through the ranks to become the first black female partner, and subsequently chairman, at Deloitte Southern Africa. She is also the past president of the Association for the Advancement of Black Accountants of Southern Africa (ABASA), a body dedicated to nurturing emerging black accountants. She serves as chairman of Council at the University of Pretoria, as a Board member on the Allan Gray Orbis Foundation and the United Nations Global Compact, as chairman and a trustee of WDB Trust. In June 2009, she was appointed by Business Unity South Africa (BUSA) as chairperson of the National Anti-Corruption Forum (NACF) and in May 2010, she was appointed president of BUSA. She has received awards including the 2004 Businesswoman of the Year - Nedbank and Business













"My inspiration are men and women who have emerged throughout the globe, and who have chosen the world as the theatre of their operations and who fight socio-economic conditions which do not help towards the advancement of humanity wherever that occurs. Men and women who fight the suppression of the human voice, who fight disease, illiteracy, ignorance, poverty and hunger. Some are known, others are not. Those are the people who have inspired me."

> - Nelson Mandela, during a speech at the London School of Economics, London, England, 6 April 2000











erileng Netshis Accountant

Sikhona Ndlovu

Bookkeeper

letshishivhe

Joe Ditabo Facilities Supervisor



Sello Hatang Chief Executive



Verne Harris Director: Research and Archive Vimla Naidoo PA to Mrs Graça Machel

Yase Godlo Manager: Mandela Day & Outreach

Zanele Riba Archivist

Zelda Isaacs Bookkeeper

Zelda la Grange Special Consultant

THE FINANCIALS

EXTRACT FROM THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDING 28 FEBRUARY 2014

This financial information is extracted from audited information, but is not itself audited. The annual financial statements were audited by PricewaterhouseCoopers Inc., which expressed an unmodified opinion thereon. The audited annual financial statements and the auditor's report thereon can be found on: www.nelsonmandela.org

The Trustees take full responsibility for the preparation of the financial information and that the financial information has been correctly extracted from the underlying annual financial statements

	GROUP		TRUS	т
	2014	2013	2014	2013
	R	R	R	R
ASSETS				
NON-CURRENT ASSETS	204 315 783	184 610 668	204 315 783	187 301 225
Property, plant and equipment	25 281 359	26 497 455	25 281 359	14 650 954
Intangible assets	1 807 809	1 029 254	1 807 809	1 029 254
Investment in subsidiary	-	-	-	14 537 058
Other financial assets	177 226 615	157 083 959	177 226 615	157 083 959
CURRENT ASSETS	101 068 692	103 016 063	101 068 692	102 973 450
Trade and other receivables	7 523 261	2 200 193	7 523 261	2 157 580
Cash and cash equivalents	93 545 431	100 815 870	93 545 431	100 815 870
NON-CURRENT ASSETS HELD FOR SALE	3 500 000	-	3 500 000	-
TOTAL ASSETS	308 884 475	287 626 731	308 884 475	290 274 675

CONTRIBUTION, RESERVES AND LIABILITIES

CONTRIBUTION & RESERVES	275 324 810	258 432 368	275 324 809	261 080 312
Contribution	1 000	1 000	1 000	1 000
Reserves	82 975 297	62 832 641	82 975 297	62 832 641
Accumulated surplus	192 348 513	195 598 727	192 348 512	198 246 671
NON-CURRENT LIABILITIES	11 433 539	10 147 382	11 433 539	10 147 382
Finance lease liabilities	221 503	699 714	221 503	699 714
Deferred revenue	11 212 036	9 447 668	11 212 036	9 447 668
CURRENT LIABILITIES	22 126 126	19 046 981	22 126 127	19 046 981
Trade and other payables	8 252 973	6 868 360	8 252 974	6 868 360
Finance lease liabilities	408 993	618 420	408 993	618 420
Current tax payable	3 594 564	942 511	3 594 564	942 511
Deferred revenue	9 869 596	10 617 690	9 869 596	10 617 690
TOTAL CONTRIBUTION, RESERVES & LIABILITIES	308 884 475	287 626 731	308 884 475	290 274 675

	GROUP		TRU	ST
	2014	2013	2014	2013
	R	R	R	R
INCOME	32 183 207	25 692 357	32 183 207	25 692 357
Grant income	32 163 138	25 624 502	32 163 138	25 624 502
Designated grants	17 578 999	19 314 730	17 578 999	19 314 730
Other donations	14 584 139	6 309 772	14 584 139	6 309 772
Other income	20 069	67 855	20 069	67 855
EXPENDITURE	(36 579 521)	(31 676 004)	(39 227 466)	(31 380 980)
Operating expenses	6 732 722	5 775 213	7 791 922	5 686 763
Project expenses	29 846 799	25 900 791	31 435 544	25 694 217
OPERATING DEFICIT	(4 396 314)	(5 983 647)	(7 044 259)	(5 688 623)
Investment income	3 893 366	7 381 037	3 893 366	7 381 037
Finance cost	(95 213)	(193 828)	(95 213)	(193 828)
(DEFICIT)/SURPLUS FOR THE YEAR BEFORE TAXATION	(598 161)	1 203 562	(3 246 106)	1 498 586
Taxation	(2 652 053)	(1 728 345)	(2 652 053)	(1 728 345)
DEFICIT FOR THE YEAR	(3 250 214)	(524 783)	(5 898 159)	(229 759)
OTHER COMPREHENSIVE INCOME	20 142 656	22 503 395	20 142 656	22 503 394
Available-for-sale financial assets adjustments	20 142 656	22 503 395	20 142 656	22 503 394
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	16 892 442	21 978 612	14 244 497	22 273 635

CONTRIBUT	ION AVAILABLE- SALE INVEST		ED TOTAL	
R	R	R	R	

1 000	40 329 247	196 123 510	236 453 757
-	22 503 394	-	22 503 394
-	-	(524 783)	(524 783)
1 000	62 832 641	195 598 727	258 432 368
-	20 142 656	-	20 142 656
-	-	(3 250 214)	(3 250 214)
1 000	82 975 297	192 348 513	275 324 810
	- - 1 000 - -	- 22 503 394 1 000 62 832 641 - 20 142 656 	- 22 503 394 - - - (524 783) 1 000 62 832 641 195 598 727 - 20 142 656 - - - (3 250 214)

TRUST

GROUP

1 000	40 329 247	198 476 430	238 806 677
-	22 503 394	-	22 503 394
-	-	(229 759)	(229 759)
1 000	62 832 641	198 246 671	261 080 312
-	20 142 656	-	20 142 656
-	-	(5 898 159)	(5 898 159)
1 000	82 975 297	192 348 512	275 324 809
		- 22 503 394 1 000 62 832 641 - 20 142 656 	- 22 503 394 - - - (229 759) 1 000 62 832 641 198 246 671 - 20 142 656 - - - (5 898 159)

	GROUP		TRUST	
	2014	2013	2014	2013
	R	R	R	R
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash generated from operating activities	(4 959 410)	7 803 592	(4 959 410)	7 803 592
Finance cost	(95 213)	(193 828)	(95 213)	(193 828)
Taxation paid	-	(2 619 446)	-	(2 619 446)
Dividends received	12 260	572 792	12 260	572 792
NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES	(5 042 363)	5 563 110	(5 042 363)	5 563 110

CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisition of intangible assets	(1 070 119)	(592 684)	(1 070 119)	(592 684)
Acquisition of property, plant and equipment	(4 351 425)	(9 348 538)	(4 351 425)	(9 348 538)
Finance income	3 881 106	6 808 245	3 881 106	6 808 245
Purchase of financial assets	-	(143 993 755)	-	(143 993 755)
Sale of financial assets	-	67 306 685	-	67 306 685
NET CASH OUTFLOW FROM INVESTING ACTIVITIES	(1 540 438)	(79 820 047)	(1 540 438)	(79 820 047)

CASH FLOWS FROM FINANCING ACTIVITIES

Finance lease payments	(687 638)	(874 017)	(687 638)	(874 017)
NET CASH OUTFLOW FROM FINANCING ACTIVITIES	(687 638)	(874 017)	(687 638)	(874 017)
DECREASE IN CASH AND CASH EQUIVALENTS	(7 270 439)	(75 130 954)	(7 270 439)	(75 130 954)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	100 815 870	175 946 824	100 815 870	175 946 824
CASH AND CASH EQUIVALENTS AT END OF YEAR	93 545 431	100 815 870	93 545 431	100 815 870

IN THE LIFE OF ANY INDIVIDUAL, FAMILY, COMMUNITY OR SOCIETY, MEMORY IS OF FUNDAMENTAL IMPORTANCE. IT IS THE FABRIC OF IDENTITY.

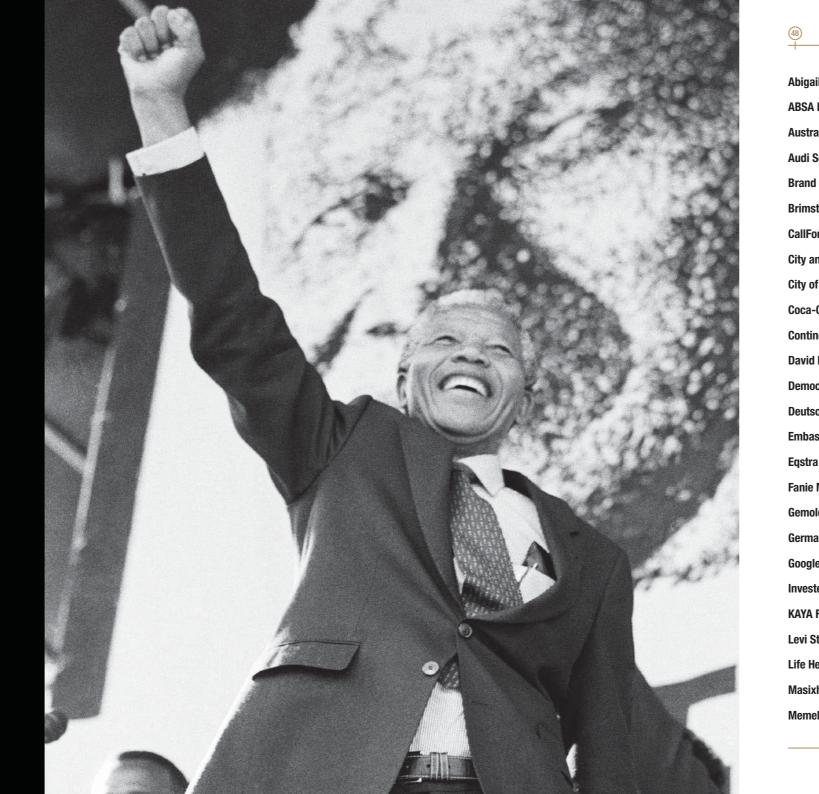
NELSON MANDELA | From A Prisoner in the Garden: Opening Nelson Mandela's Prison Archive, 2005

DONORS

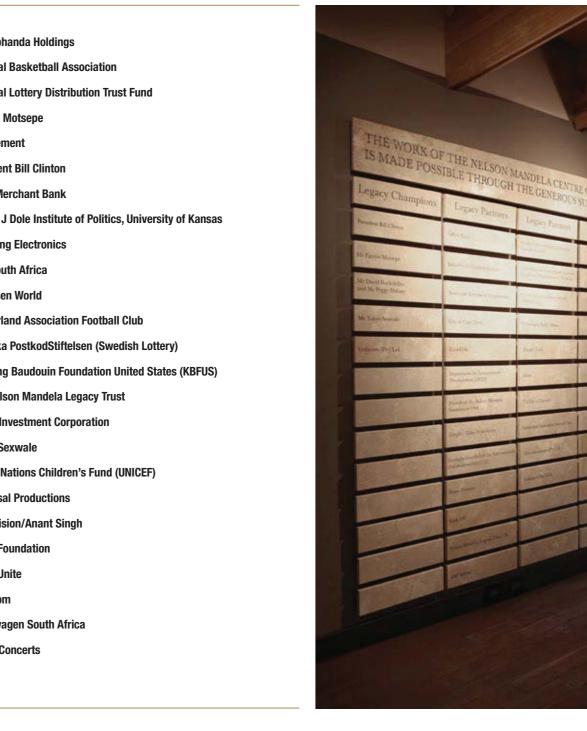
MANDELA LEGACY ADVOCATES



Living the legacy



Abigail Obed	Mvelaphanda Holdings
ABSA Bank	National Basketball Association
Australian Rugby Union	National Lottery Distribution Trust Fund
Audi South Africa	Patrice Motsepe
Brand South Africa	PPC Cement
Brimstone Investment Corporate Ltd	President Bill Clinton
CallForce Direct	Rand Merchant Bank
City and Guilds of London Institute	Robert J Dole Institute of Politics, Univers
City of Tshwane	Samsung Electronics
Coca-Cola	SAP South Africa
Continental Outdoor Media	Stiftelsen World
David Rockefeller and Peggy Dulany	Sunderland Association Football Club
Democratic Governance and Rights Unit (University of Cape Town)	Svenska PostkodStiftelsen (Swedish Lotte
Deutsche Schillergesellschaft	The King Baudouin Foundation United Sta
Embassy of the United States of America	The Nelson Mandela Legacy Trust
Eqstra Corporation	Thebe Investment Corporation
Fanie Mkhabela	Tokyo Sexwale
Gemological Institute of America (GIA)	United Nations Children's Fund (UNICEF)
German Technical Co-operation (GIZ)	Universal Productions
Google/Tides Foundation	Videovision/Anant Singh
Investec	Virgin Foundation
KAYA FM	Virgin Unite
Levi Strauss Foundation	Vodacom
Life Health Group	Volkswagen South Africa
Masixhasane	46664 Concerts
Memela Pratt & Associates	



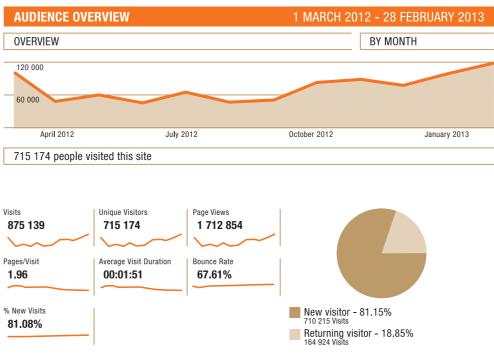
(50)

Nelson Mandela Foundation website

Visitor numbers to the site increased by 577%; from 875 139 in the 2012/2013 financial year (March 1, 2012 to February 28, 2013), to 5 926 099 visits in the 2013/2014 financial year (March 1, 2013 to February 28, 2014).

December 2013 was the site's busiest month this financial year, with 3 070 691 visitors to the site.

In addition, the number of page views in the past financial year increased by nearly 421%, with 8 923 407 page views this year compared to 1 712 854 page views in the 2012/2013 financial year.



The lowest traffic month in this period was June 2012, with 44 350 visitors to the site.

The average number of visitors during the 2012/2013 financial year was 72 930.

ANNEXURE A

WEBSITE & SOCIAL MEDIA REPORT

Taking into account the various websites that fall under the Nelson Mandela Foundation channel, growth remained positive in the financial year ending February 2014. Most of the websites enjoyed a steady increase in traffic and unique visitor numbers throughout the financial year.

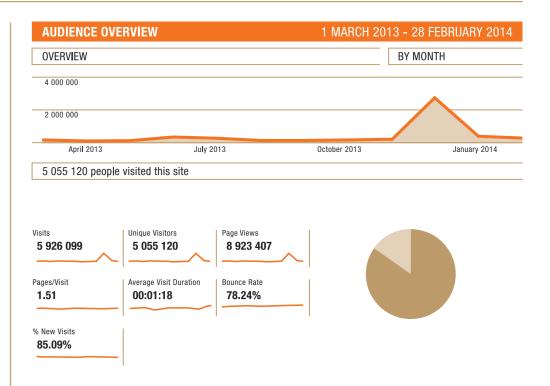
The Foundation website **www.nelsonmandela.org** saw an increase in traffic numbers of nearly 578%, with a joint increase in content consumption of around 421%.

The O'Malley website www.nelsonmandela.org/omalley saw an increase in traffic numbers of 107%, with a nearly 85% increase in page views.

The Mandela Day website www.mandeladay.com saw an increase in traffic of over 21%, with a concurrent increase of over 23% in page views.

The 46664 website www.46664.com, which has been largely inactive since July 2012, saw a decrease in traffic of 5%, with a 15% decrease in page views, too.

During the 2012/2013 financial year, the best month for visits was February 2013, with 116 634 visitors.



During the 2013/2014 financial year, the best month for visits was December 2013, with 3 070 691 visitors (a 3 882.52% increase on the previous year's figures). The lowest traffic month in this period was April 2013, with 146 371 visitors to the site. The average number of visitors during the 2013/2014 financial year was 493 842 (an increase of 577% from last year's numbers).

MARCH 2013 TO FEBRUARY 2014

VISITS - 5 926 099

32.00%

10.51%

9.29%

7.44%

4.62%

3.80%

2.89%

2.85%

2.60%

2.24%

1 896 081

622 869

550 583

440 732

273 649

224 933

171 192

168 926

154 004

132 971

COUNTRY/TERRITORY

United States

South Africa

(Not set)

Canada

India

France

Brazil

Australia

Germany

United Kingdom

MARCH 2012 TO FEBRUARY 2013						
COUNTRY/TERRITORY	VISITS - 87	5 139				
United States	233 880	26.72%				
South Africa	143 446	16.39%				
United Kingdom	73 566	8.41%				
(Not set)	71 538	8.17%				
France	38 386	4.39%				
Brazil	32 520	3.72%				
Germany	28 403	3.25%				
Canada	28 023	3.20%				
Italy	25 965	2.97%				
Australia	23 786	2.72%				

COUNTRY/TERRITORY	VISITS		COUNTRY/TERRITORY	VISITS	
(Not set)	84 014	9.60%	(Not set)	701 555	11.84%
Johannesburg	30 987	3.54%	London	179 541	3.03%
Cape Town	28 547	3.26%	Johannesburg	157 175	2.65%
London	21 209	2.42%	New York	132 415	2.23%
Pretoria	16 607	1.90%	Cape Town	100 579	1.70%
Sandton	14 834	1.70%	Pretoria	55 912	0.94%
New York	11 792	1.35%	Sandton	51 362	0.87%
Durban	8 590	0.98%	New Delhi	50 364	0.85%
Sydney	8 015	0.92%	Toronto	48 615	0.82%
Paris	7 215	0.82%	Los Angeles	45 322	0.76%

In the 2012/2013 and 2013/2014 financial years the majority of visitors to the site came from the US, with 1 896 081 (32%) visitors arriving at the site in 2013/2014, compared with 233 880 (26.72%) of visitors arriving at the site in 2012/2013.

During the 2013/2014 period, the UK accounted for the second-highest number of visitors, with 622 669 (10.51%) visitors in 2013/2014, compared with 73 566 (8.41%) visitors in 2012/2013.

South Africa accounted for the third-highest number of users in both years, with 550 583 (9.29%) in 2013/2014, and 143 446 (16.39%) in 2012/2013.

	_	_		-	_
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AQUISITION			
	Visits 5 926 099	% New Visits 85.09%	New Visits 5 042 519
Organic Search	2 740 737		
(Not set)	1 194 410		
Referral	1 054 829		
Direct	557 992		
Social	377 514		
(Other)	451	1	
Email	166	1	

The majority of traffic, 46.28%, arrived at the website via search engines during the 2013/2014 financial year. Referring sites (links from other sites to the Foundation) accounted for 17.80% of traffic during this period, while 9.42% of traffic arrived at the site directly (i.e. someone typing www. nelsonmandela.org into his/her web browser).

Regarding social media, during the 2013/2014 financial year Facebook was the top source of traffic and referral site, with 299 468 visits (79.33%). Twitter accounted for 71 451 visits (18.93%) and was the second-highest social media referral site.

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Traffic arriving at the site after someone uses the search term "nelson mandela", accounts for 16.38% of all traffic coming in via a search engine, while "mandela", the third most popular search term, accounts for just 0.91% of traffic referred to the site.

In October 2011, Google changed the way it harvests data from search to protect users' privacy. If a user is logged in to a Google product (like Gmail, or Google Plus) and does a search, their search is conducted over a SSL or secure website. As a result the referral data and keyword data relating to the search is hidden, not from Google, but from Analytics account-holders.

KEYWORD SEARCHES

ARCH 2013 TO FEBRUARY 2014

DUNTRY/TERRITORY	VISITS - 3 394 392	
ot provided)	2 203 298	64.91%
lson mandela	556 110	16.38%
andela	30 821	0.91%
lson mandela biography	14 696	0.43%
lson mandela timeline	12 436	0.37%
lson mandela foundation	8 140	0.24%
adiba	7 568	0.22%
lson mandela speech	5 967	0.18%
lson mandella	5 856	0.17%
ography of nelson mandela	5 236	0.15%

top five keywords used to find the Nelson Mandela Foundation website, in order, were: ot provided)

- elson mandela
- andela
- elson mandela biography
- elson mandela timeline

Why are keywords (not provided?)

NEWS ARTICLE POPULARITY

% OF TOTAL: 12.91% (8 923 407)

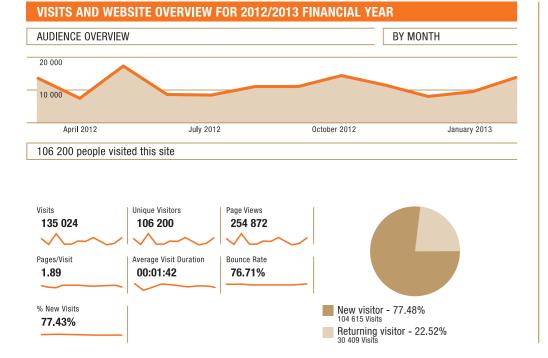
COUNTRY/TERRITORY		PAGE VIEWS - 1 152 1
/news	57 980	5.03%
/news/entry/honouring-thembekile-mandela	39 658	3.449
/news/entry/former-president-mandela-is-critical- in-hospital-issued-by-the-presidency	37 578	3.26%
/news/entry/statement-by-zelda-le-grange-on- the-passing-of-nelson-mandela	37 054	3.229
/news/entry/drmaya-angelou-his-day-is- done-a-tribute-poem-for-nelson-mandela	34 433	2.99%
/news/entry/i-am-prepared-to-die	31 945	2.77%
/news/entry/arrangements-for-the-laying-to- rest-of-former-president-nelson-mandela	30 848	2.68%
/news/entry/update-on-former-president- mandelas-health-issued-by-the-presidency	27 254	2.37%
/news/entry/presidency-update-on-former- president-nelson-mandela-issued-by-the-	26 885	2.33%
/news/entry/remembering-nelson-mandela- remarks-by-president-barack-o-bama	25 616	2.22%

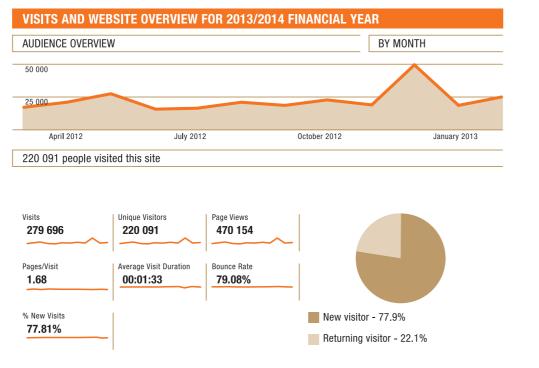
The most popular news story during the 2013/2014 financial year was "Honouring Thembekile Mandela", recording 57 980 views during this period. This was followed by the "Former President Mandela is critical in hospital: issued by the Presidency" story, recording 39 658 views.

O'Malley site

Visitor numbers to the site increased from 135 024 visitors in the 2012/2013 financial year (March 1, 2012 to February 28, 2013) to 279 696 visitors in the 2013/2014 financial year (March 1, 2013 to February 28, 2014); an increase of 107.15%.

In addition the number of page views in this financial year almost doubled, with 470 154 page views in 2013/2014, compared with 254 872 page views in the 2012/2013 financial year.





The US accounted for the second-highest number of users in both years with 49 497 visitors in 2013/2014, compared with 22 034 visitors in 2012/2013.

The UK accounts for the third-highest number of visitors in both years, with 16 811 visitors in 2013/2014, compared to 7 700 in 2012/2013.

Over the period in review (March 1, 2013 to February 28, 2014), December 2013 was the site's busiest month, with more than 49 300 visitors to the site.

In terms of social media, during the 2013/2014 financial year Facebook was the top source of traffic and referral site, with 1 625 visits (82.53%). Twitter accounted for 213 visits (10.82%) and was the second-highest social media referral site.

2. rdp 3. nelson mandela

Traffic arriving at the site after someone uses the search term "rdp" accounts for 631 visits, or 0.28% of all traffic arriving at the site via a search engine, while "reconstruction and development programme", the next most popular search term, accounts for 896 visits, or 0.80% of traffic referred to the site.

In the 2012/2013 and 2013/2014 financial years the majority of visitors to the site came from South Africa. In 2012/2013, 55 655 visitors from South Africa arrived at the site (41.22% of all visits). In 2013/2014, 94 450 visitors from South Africa arrived at the site (33.77% of all visits).

The majority of traffic, 43.26%, arrived at the website via search engines during the 2013/2014 financial year. Referring sites accounted for 1.73% of traffic during this period, while 6.40% of traffic arrived at the site directly (i.e. someone typing http://www.nelsonmandela.org/omalley/ into his/her web browser).

The top five keywords used to find the O'Malley Nelson Mandela Foundation website, in order, were: 1. (not provided)

- 4. reconstruction and development programme
- 5. samora machel

NEWS ARTICLE POPULARITY

% OF TOTAL: 100% (470 154)

COUNTRY/TERRITORY		PAGE VIEWS - 470 154
The Reconstruction and Development Programme (RDP) – The O'Malley Archives	44 867	9.54%
Address by State President PW Botha, August 15, 1985 – The O'Malley Archives	12 590	2.68%
Characteristics of Developing Countries – The O'Malley Archive	6 542	1.39%
O'Malley - The Heart of Hope	5 908	1.26%
1950. Group Areas Act No 41 – The O'Malley Archives	5 475	1.16%
Contents - The O'Malley Archives	5 445	1.16%
who killed Hani? - The O'Malley Archives	5 352	1.14%
The African Leadership Experience – The O'Malley Archives	4 724	1.00%
Pre-Transition (1902-1989) – The O'Malley Archives	4 661	0.99%
Chapter 4: Consequences of Gorss Violations of Human Rights – The O'Malley Archives	4 520	0.96%
•		

The most popular pages on the O'Malley site during 2013/2012 financial continue to be "The Reconstruction and Development Programme – The O'Malley Archives", recording 44 867 views during this period, and "The Address by State President PW Botha, August 15 1985", with 12 590 views recorded.

(56)





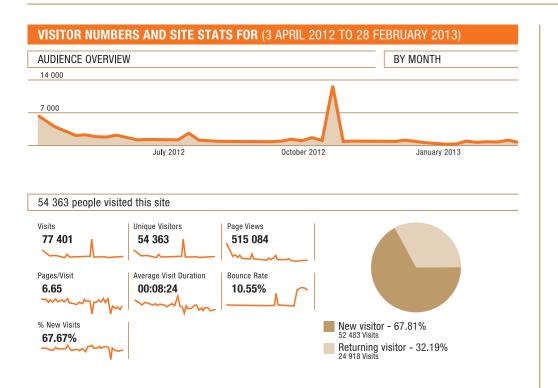


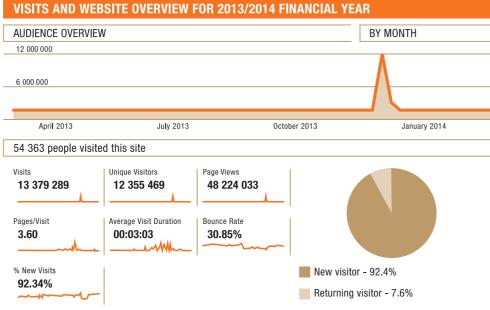




Digital archive site

The Google Digital Archive was launched at the end of March 2012. The following report shows visitor numbers to the website, visitor demographics in terms of location and traffic sources, and keywords from 3 April 2012. We do not have accurate website statistics for the first week of operation.





Visitor numbers to the site increased from 77 401 visitors during the period between 3 April 2012 to 28 February 2013 to 13 379 289 visitors in the 2013/2014 financial year (March 1, 2013 to February 28, 2014); an increase of 17 186%.

In addition the number of page views in this financial year has shown tremendous growth, with 48 224 033 (9 262.36%) page views in 2013/2014, compared to 515 084 page views during the period between 3 April 2012 to 28 February 2013.

LOCATION DEMOGRAPHICS BY COUNTRY AND CITY

3 APRIL 2012 TO 28 FEBRUARY 2013

DUNTRY/TERRITORY		VISITS - 77 401	
nited States	22 827		29.49%
outh Africa	8 289		10.71%
ance	4 500		5.81%
nited Kingdom	3 880		5.01%
ot set)	3 214		4.15%
ermany	3 102		4.01%
aly	2 425	l i i i i i i i i i i i i i i i i i i i	3.13%
anada	1 932		2.50%
ortugal	1 879		2.43%
etherlands	1 865		2.41%
TY		VISITS	
ot set)	4 808		6.21%
aris	2 006		2.59%
ape Town	1 993		2.57%
ondon	1 762		2.28%
hannesburg	1 730		2.24%
ew York	1 363		1.76%
ussels	1 235		1.60%
eneva	1 185		1.53%
andton	1 157	I	1.49%
ogota	1 017	L	1.31%

During the period between 3 April 2012 to 28 February 2013, South Africa accounted for the second-highest number of visitors, with 8 289 visitors.

LOCATION DEMOGRAPHICS BY COUNTRY AND CITY

1 MARCH 2013 TO 28 FEBRUARY 2014

COUNTRY/TERRITORY		VISITS - 13 379 289	
United States	2 134 472	15.95%	
(Not set)	814 790	6.09%	
India	717 102	5.36%	
United Kingdom	613 873	4.59%	
Germany	584 635	4.37%	
France	582 355	4.35%	
Brazil	579 992	4.33%	
Turkey	559 346	4.18%	
Italy	541 762	4.05%	
Russia	324 860	2.43%	

The US accounted for the highest number of users in the period for March 1, 2013 to February 28, 2014, with 2 134 472 visitors in 2013/2014, compared with 22 827 visitors in 2012/2013.

During period in review, India accounted for the second-highest number of visitors, with 814 790 visitors.

The UK accounted for the third-highest number of visitors, with 613 873 visitors.

Over the period in review (March 1, 2013 to February 28, 2014), December 2013 was the site's busiest month, with more than 13 220 000 visitors to the site.

In terms of social media, during the 2013/2014 financial year Facebook was the top source of traffic and referral site, with 26 511 (72.26%) visits. Twitter accounted for 5 838 (15.91%) visits and was the second-highest social media referral site.

TRAFFIC SOURCES

MARCH 2013 TO FEBRUARY 2014

AQUISITION		VISITS - 13 379 289	
Organic Search	6 297 396	47.07%	
Direct	4 260 372	31.84%	
Referral	2 766 518	20.68%	
Social	36 686	0.27%	
(Not set)	18 102	0.14%	
(Other)	161	0.00%	
Email	54	0.00%	

The majority of traffic, 6 297 396 visitors (47.07%) arrived at the website via search traffic. The list of search sites (ranked according to % of referral traffic) is below:

TOP SEARCH SITES

% OF TOTAL: 47.07% (13 379 289)

	· · · · · · · · · · · · · · · · · · ·	
SOURCE	VISITS - 6	297 397
Google	6 295 147	99.96%
Bing	803	0.01%
Yahoo	589	0.01%
Seznam	428	0.01%
Yandex	214	0.00%
AOL	54	0.00%
Ask	54	0.00%
Babylon	54	0.00%
Conduit	54	0.00%

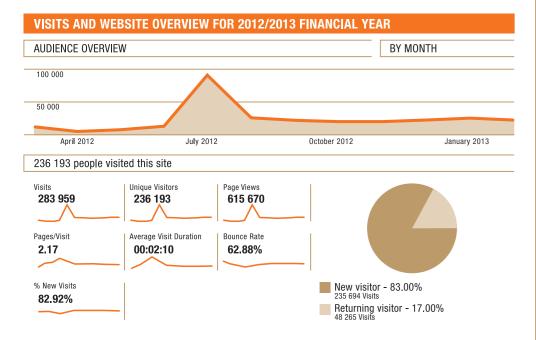
The top five keywords used to find the Nelson Mandela archive site, in order, were: 1.(not provided) 2. nelson mandela 3. http://archive. nelsonmandela.org/ 4. archive.nelsonmandela.org 5. jen little couple

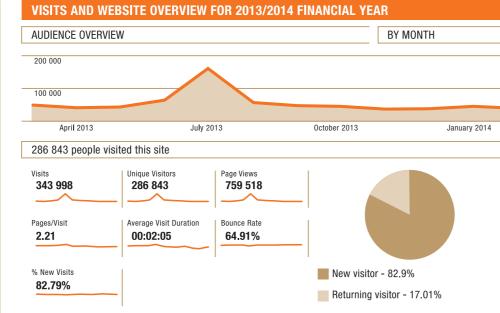
Mandela Day website

Visitor numbers to the site increased from 283 959 visitors in the 2012/2013 financial year (March 1, 2012 to February 28, 2013) to 343 998 visitors in the 2013/2014 financial year (March 1, 2012 to February 28, 2014), an increase of 21.14%.

July 2013 was the site's busiest month ever, with over 143 800 visitors to the site, compared with July 2012, when the site saw more than 26 300 visitors.

The number of page views in this financial year increased to 759 518, compared with 615 670 pageviews during the 2012/2013 financial year, representing a 23.36% increase.





In the 2012/2013 and 2013/2014 financial years the majority of visitors to the site came from South Africa, with 88 891 visitors to the site in 2013/2014, compared with 64 915 in 2012/2013. The US accounts for the second-highest number of visitors, with 41 290 visitors in 2013/2014, compared with 23 512 in 2012/2013.

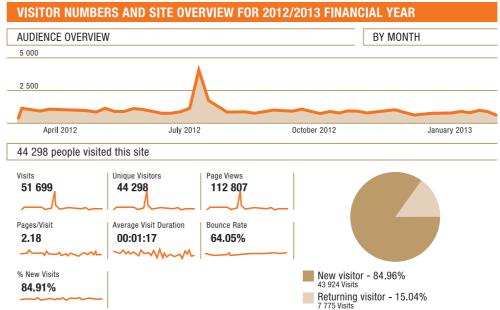
TRAFFIC SOURCES

MARCH 2013 TO FEBRUARY 2014

AQUISITION		VISITS - 343 998	ł
(Not set)	221 994		64.53%
Organic Search	43 157		12.55%
Direct	39 129		11.37%
Referral	30 084		8.75%
Social	8 963		2.61%
(Other)	639		0.19%
Email	32		0.01%

Search and direct traffic (i.e. someone typing www.mandeladay.com into his/her web browser) were the second and third-highest traffic sources, accounting to 12.55% and 11.37% respectively.

Referral traffic sent about 8.75% of all visits to the site. The top five keywords used to find the Mandela Day website, in order, were: 1. (not provided) 2. mandela day 3. nelson mandela 4. nelson mandela day 5. mandela day 2013

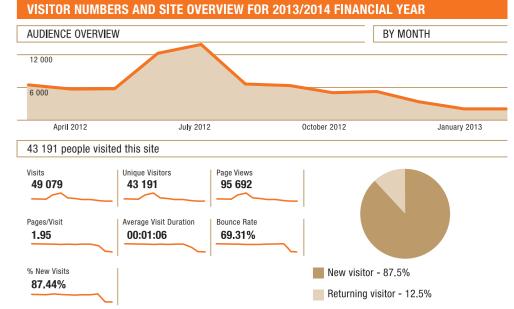


46664 website

Visitor numbers to the site decreased from 51 699 visitors in the 2012/2013 financial year (March 1, 2012 to February 29, 2013) to 49 079 visitors in the 2013/2014 financial year (March 1, 2013 to February 29, 2014), a decrease of 5.07%.

July 2013 was the site's busiest month, with 11 724 visitors to the site, compared with July 2012 when the site saw 8 337 visitors.

The number of page views in this financial year decreased to 112 807, compared with 190 122 page views during the 2010/2011 financial year, representing a 40.91% decrease.



In the 2012/2013 financial year the majority of visitors to the site came from South Africa, with 9 597 visitors. The US accounts for the second-highest number of visitors in 2012/2013, with 9 478 visitors. In the 2013/2014 financial year the majority of visitors to the site continued coming from South Africa, with 9 947 visitors. The US accounted for the second-highest number of visitors in 2013/2014, with 8 002 visitors.

TRAFFIC SOURCES			
AQUISITION		VISITS - 49 ()79
(Not set)	31 734		64.66%
Organic Search	11 009		22.43%
Direct	3 681		7.50%
Referral	2 446		4.98%
Social	209	1	0.43%

The majority of traffic, 64.66%, arrived at the website via sources that are not set. Over 22% of traffic arrived through search traffic and 7.50% directly.

Referral traffic sent about 4.98% of all visits to the site. The top five keywords used to find the 46664 website, in order, were: 1. (not provided) 2. 46664 3. mandela day 4. nelson mandela 46664 illuminati 5. nelson mandela

(60)

Social media

Social media accounts for the Nelson Mandela Foundation were introduced on 18 July 2011, including the establishment of:

- Multiple Facebook pages
- A Twitter account
- A Flickr account
- A YouTube account

FACEBOOK - CENTRE OF MEMORY PAGE LIKES - GENDER AND AGE 1 MARCH 2013 - 1 MARCH 2014 Female 44% Male 55% 11% Female 45% 2% Male 55% 3% 3% 9% 16% 16%

The data shows that the majority of page fans are male and are evenly distributed over two age groups, between 18 and 24, as well as 25 and 34.

The graph below indicates which countries the Facebook fans come from, which cities they live in and which language they speak. The data tells us that most fans live in South Africa, in Gauteng and speak English.

FACEBOOK - CENTRE OF MEMORY

ORIGIN - COUNTRY - CITY - LANGUAGE			1 MARCH 2013 - 1 MARCH 2014		
COUNTRY	FANS	CITY	FANS	LANGUAGE	FANS
South Africa	4 595	Johannesburg, Gauteng, South Africa	1 1 2 0	English (US)	14 260
United States of America	3 306	Cape Town, Western Cape, South Africa	588	English (UK)	3 871
Brazil	1 399	Pretoria, Gauteng, South Africa	485	French (France)	2 407
India	1 219	Nairobi, Kenya	313	Portuguese (Brazil)	1 462
Nigeria	888	London, England, United Kingdom	309	Spanish	1 390
United Kingdom	877	Durban, KwaZulu-Natal, South Africa	306	Portuguese (Portugal)	975
France	848	Lagos, Nigeria	303	Italian	669
Portugal	786	Kampala, Uganda	251	Spanish (Spain)	585
Italy	721	Lisbon, Lisboa, Portugal	240	German	469
Kenya	515	Sao Paulo, Brazil	225	Arabic	288





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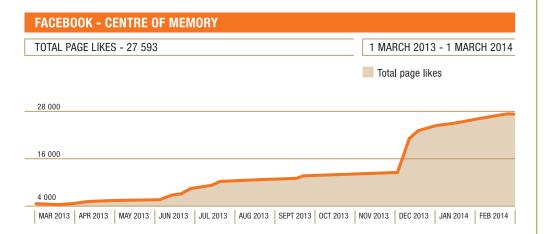
Male 59%

The data shows that the majority of page fans are male and belong to the 18-24 age group.

Facebook

CENTRE OF MEMORY PAGE

As at 1 March 2013, the Facebook account http://www.facebook.com/NelsonMandelaCentreOfMemory had grown to 4 256 likes.



One year later, as at 1 March 2014, the Facebook account had grown to 27 593 likes.

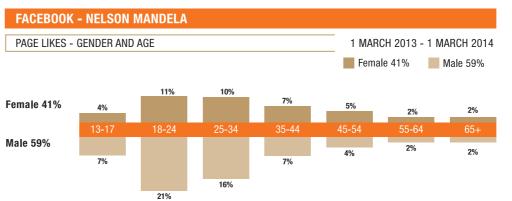
Facebook

NELSON MANDELA PAGE

As at 1 March 2013, the Facebook account https://www.facebook.com/nelsonmandela had grown to 1 286 185 likes.

ACEBOOK - NELSON MANDELA	
OTAL PAGE LIKES - 4 071 594	1 MARCH 2013 - 1 MARCH 2014
	Total page likes
million	
million	
million	
million	
MAR 2013 APR 2013 MAY 2013 JUN 2013 JUL 2013 AUG 2013 SEPT 2013 OCT 2013	NOV 2013 DEC 2013 JAN 2014 FEB 2014

One year later, as at 1 March 2014, the Facebook account had grown to 4 071 594 likes.



The graph below indicates which country the Facebook fans come from, which city they live in and which language they speak. The data tells us that most fans live in South Africa, in Gauteng and speak English.

FACEBOOK - NELSON MANDELA

ORIGIN - COUNTRY - CITY - LANGUAGE			1 MARCH 2013 - 1 MARCH 2014		
COUNTRY	FANS	CITY	FANS	LANGUAGE	FANS
United States of America	431 846	Johannesburg, Gauteng, South Africa	48 670	English (US)	1 718 188
Brazil	258 256	London, England, United Kingdom	48 660	French (France)	535 211
India	243 303	Dhaka, Bangladesh	46 582	English (UK)	431 344
South Africa	216 954	Paris, Ile-de-France, France	41 302	Spanish	278 301
France	208 341	Cairo, Al Qahirah, Egypt	35 837	Portuguese (Brazil)	259 144
United Kingdom	161 816	Säo Paulo, Brazil	34 455	Italian	150 603
Italy	155 619	Abidjan, Côte d'Ivoire	32 488	Spanish (Spain)	107 579
Germany	92 095	Nairobi, Kenya	31 925	Portuguese (Portugal) 100 454
Mexico	87 882	Cape Town, Western Cape, South Africa	29 629	German	99 837
Bangladesh	78 724	Lagos, Nigeria	24 099	Arabic	58 655

Twitten

As at 1 March 2013, Nelson Mandela Twitter account **www.twitter.com/nelsonmandela** had 389 729 followers, had tweeted 2 081 times and was following 7 158 accounts.

One year later, as at 1 March 2014, the account had 365 863 followers, had tweeted more than 3 386 times and was following 14 674 accounts.

As at 1 March 2013, the Nelson Mandela Centre of Memory Flickr account http://www.flickr.com/groups/

centreofmemory/ had 1 004 items in its pool, had published 73 sets of photographs and had 16 members.

One year later, as at 1 March 2014, the Flickr account had 1 019 items in the pool, had published 73 sets of



• Flickr

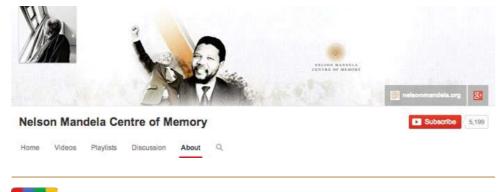
photographs and had 26 members:





As at 1 March 2013, the Nelson Mandela Centre of Memory YouTube account http://www.youtube.com/ user/centreofmemory had 230 subscribers, 57 videos and 179 282 total views.

One year later, as at 1 March 2014, the YouTube account had 5 051 subscribers, 109 videos and 872 637 video views.





As at 1 March 2013, the Nelson Mandela Centre of Memory Google + account, https://plus.google.com/b/106330183801444960425/+NelsonMandelaCentreofMemory/posts, had 19 397 followers.

One year later, as at 1 March 2014, the Google + page had 70 807 followers



In summary, the social media accounts have shown super growth over the past year.

IN A WORLD IN WHICH BREATHTAKING ADVANCES IN TECHNOLOGY AND COMMUNICATION HAVE SHORTENED THE SPACE BETWEEN ERSTWHILE PROHIBITIVELY DISTANT LANDS; WHERE OUTDATED BELIEFS AND IMAGINARY DIFFERENCES AMONG PEOPLES WERE BEING RAPIDLY ERADICATED; WHERE EXCLUSIVENESS WAS GIVING WAY TO COOPERATION AND INTERDEPENDENCE, WE TOO FOUND OURSELVES OBLIGED TO SHED OUR NARROW OUTLOOK AND ADJUST TO FRESH REALITIES.

NELSON MANDELA | From a letter to Mrs Manorama Bhalla, Secretary, Indian Council for Cultural Relations, written on Robben Island, 3 August 1980

A N N E X U R E B

SPECIAL DIGITAL PROJECT 5-15 DECEMBER 2013

The comprehensive digital strategy to be followed in the event of Mr Mandela's passing was created timeously. The project was a collaborative engagement between the Foundation and its sister organisations, namely the Nelson Mandela Children's Fund and The Mandela Rhodes Foundation, and the Foundation's digital partner, Flow Communications.

The project plan detailed the expected real-time digital response required in the event of Mr Mandela's passing, as well as the process that would reasonably unfold immediately following the public announcement.

The following review covers the period 5 to 15 December 2013, the time from Mr Mandela's passing to his burial, and provides web stats on **www.nelsonmandela.org**, the main web digital driver where all other Foundation-owned digital platforms pointed to in collaboration with the sister organisations.

From the outset it was established that immediately upon announcement of Mr Mandela's passing, all Foundation-owned websites and sister organisations' websites would redirect to a single-page statement hosted on www.nelsonmandela.org.

The result in practice was a seamless transfer from a multiple-platform audience to a single digital point of call, a process that took place within minutes of being notified of Mr Mandela's passing.

At the same time, Flow Communications as the service provider scaled from two web servers to four web servers during the traffic spike. The sites had 99.9% uptime during the first 24 hours after Mr Mandela's passing.

• At 9pm Flow was informed that it was likely an announcement was to be made about Mr Mandela

 Between 9pm and 11.45pm, the web servers received an increasing load of traffic, peaking at about 2 000 concurrent users on the site

When Jacob Zuma made the announcement, the load increased from
2 000 users to 25 000 concurrent users on the site

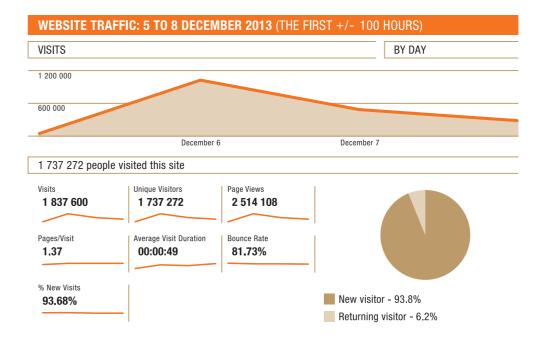
• In the hour between 11pm and 12am, 112 484 unique visitors were registered on the website, more visitors than in an average month for nelsonmandela.org

 Between December 5 and 6, 1 020 121 unique visitors were registered on the website.

Following news of Mr Mandela's passing, it was imperative that the website continued to play its role as a reliable source of digital content on all aspects of Mr Mandela's life and times, including ongoing news and information about his funeral arrangements, tributes from world leaders, and rich content coverage of happenings across the globe (and at the Centre of Memory) in honour of his life and legacy.

Throughout the period in review the website remained the portal of choice (after the digital archive) on information about Mr Mandela's life, and was praised for being an online and accessible one-stop shop for information relating to happenings taking place across the country.

Website statistics in the upcoming section will illustrate the site's competency in this regard.



After news of the announcement of Mr Mandela's passing on 5 December 2013, the website www.nelsonmandela.org received unprecedented numbers of website traffic.

Over the course of less than 100 hours, the website received 1 837 600 visits, with a concurrent 2 514 108 page views.

The most traffic received on any one day was Friday 6 December 2013, with some 1 015 771 visits in 24 hours.

WEBSITE TRAFFIC: GLOBAL AUDIENCE

5 TO 8 DECEMBER 2013 (THE FIRST +/- 100 HOURS)

COUNTRY/TERRITORY	VISITS -	1 837 600
United States	562 522	30.61%
United Kingdom	198 888	10.82%
(Not set)	130 876	7.12%
South Africa	89 116	4.85%
Germany	78 163	4.25%
India	77 314	4.21%
Canada	67 544	3.68%
France	56 613	3.08%
Italy	46 582	2.53%
Brazil	46 025	2.50%

The top sources of visitor traffic in the 100-hour period comprised audiences from the US (around 30% of visits), the UK (around 11%) and South Africa (around 5%).

INITIAL CONTENT CONSUMPTION AND DEMAND

5 TO 8 DECEMBER 2013 (THE FIRST +/- 100 HOURS)

PAGE		PAGE VIEWS - 2 514 108
1	1 130 341	44.96%
/p90/index.html	260 053	10.34%
/content/page/biography	196 061	7.80%
/content/page/donate	124 364	4.95%
/?origin=p90	122 819	4.89%
/content/page/names	51 814	2.06%
/news/entry/statement-by-zelda-le- grange-on-the-passing-of-nelson-mandela	26 971	1.07%
/content/page/timeline	24 627	0.98%
/news/entry/leave-a-tribute-for-madiba- in-your-home-language	23 170	0.92%
/p90/index.html?origin= http://www.mandeladay.com/	23 319	0.89%

Interestingly, the top five viewed website pages in the first 100 hours were as follows: 1. Home page (indicated by /) 2. p90 Holding page (indicated by p90) 3. Biography 4. Donate page 5. Names database

WEBSITE TRAFFIC: 5 TO 8 DECEMBER 2013 (THE FIRST +/-100 HOURS)

As the national 10-day mourning period unfolded, the website shifted its primary focus. Although still a primary international resource on all information relating to the life and times of Mr Mandela, in the 10-day mourning period the website also became a platform for world leaders to share their tributes and pay condolences.

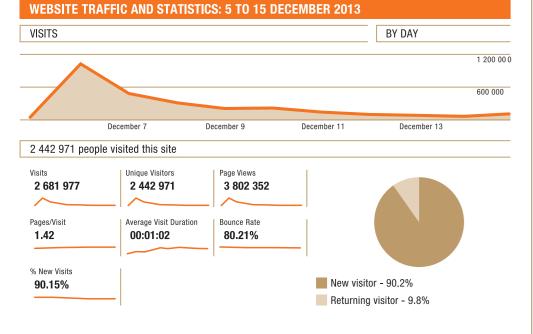
During the period in review, a "Tributes for Madiba" section was added to the website, and some 50 tributes from leaders across the globe were uploaded to the website.

For members of the public who wanted to contribute their message of condolence, a digital condolences book was instigated, and in the period in review received some 43 000 submissions via the website link and p90 page link.



From 5 to 15 December, while numerous tribute and legacy events were being held at the Centre of Memory, the website also became a portal of content coverage of live events, hosting rich media content (videos, images and original content).

As indicated below, the site received 2 681 977 visits in the 10-day period following news of Mr Mandela's passing, with each user viewing some 1.42 pages per visit.



% OF TOTAL: 31.46% (3 802 352)				
COUNTRY/TERRITORY	PAGE	VIEWS – 1 196 220		
/content/page/biography	608 738	50.89%		
/content/page/donate	142 620	11.92%		
/content/page/names	101 039	8.45%		
/content/page/timeline	66 801	5.58%		
/content/page/faqs	51 884	4.34%		
/content/page/genealogy	42 453	3.55%		
/content/page/prison-timeline	37 498	3.13%		
/content/page/speeches	17 606	1.47%		
/content/page/about1	13 918	1.16%		
/content/page/biography/	10 258	0.86%		

In terms of content consumption, the most viewed pages during the 10-day period (this after the home page and the p90 holding page) were very much focused on information relating to the life and times of Mr Mandela, including a huge demand for his biography, the names database, his timeline, FAQs and genealogy.

CONTENT CONSUMPTION – 5 TO 15 DECEMBER 2013

om 5 to 15 December, the donate page	received 142 620 page view	vs.	TRAFFIC SOURCES						
			ACQUISITION				BEHAVIOUR		
10ST POPULAR NEWS – 5 TO 1	5 DECEMBER 2013			Sessions % 2 681 977		ew Users 417 909	Bounce Rate 80.21%	Pages/Session 1.42	Avg. Session Duratio 00:01:0
6 OF TOTAL: 10.81% (3 802 352)				-	30.13 %	417 505		1.42	00.01.0
OUNTRY/TERRITORY	PAGE VIEWS - 411 093	_	Organic Search	1 174 818			79.37%		
news/entry/statement-by-zelda-le-grange-on-the- assing-of-nelson-mandela 34 747	8.45%	_	Referral	949 434			81.87%		
ews/entry/arrangements-for-the-laying-to-rest-of- 30 238 rmer-president-nelson-mandela	7.36%		Direct	317 275			78.61%		
ews/entry/remembering-nelson-mandela- marks-by-president-barack-o-bama 24 596	5.98%		Direct	317 273			70.01%		
news/entry/leave-a-tribute-for-madiba-in-your- 24 406	5.94%		Social	240 175			79.93%		
ews/entry/drmaya-angelou-his-day-is-done- 24 276 tribute-poem-for-nelson-mandela	5.91%								
ews/entry/family-statement-on-the-death-of- 20 832 great-man	5.07%		Email	166			78.31%		
ws/entry/honouring-thembekile-mandela 17 779	4.32%								
news/entry/message-from-the-nelson- nandela-foundation-the-nelson-mandela- 11 521 hildrens-fund	2.80%		(Other)	108			81.48%		
ews/entry/i-am-prepared-to-die 8.305	2.02%								
ews/entry/nelson-mandela-state-funeral- date-statement-by-minister-cohabane-on- 7 711 half	1.88%		Over the period in review, mo	ost traffic arrived at th	ne site via organic searc	h, with 1 1:	74 818 visits.		
The demand for original content also saw unprecedented access of news items and multimedia features on the website during the period in review, a trend that continued well into the new year and beyond.		Referral sites sent 949 434 visits, while direct traffic accounted for 317 275 visits.							
		Social media sent 240 175 visits to the website.							
e most popular news item in the period Ison Mandela", with nearly 35 000 pag	l 5 to 15 December was "Sta e views.	atement by Zelda le Grange on the passing of	g of The top referral sites are indicated below and include the Archive site (482 320 visits), Amazon.c		s), Amazon.com	and Facebook.			

US President Barack Obama's statement titled "Remembering Nelson Mandela" received some 25 000 views.

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WEBSITE TRAFFIC SOURCES: COUNTRY SITES

5 TO 15 DECEMBER 2013

INTRY/TERRITORY	VISITS -	VISITS - 2 681 977	
ted States	922 791	34.41%	
ted Kingdom	284 486	10.61%	
t set)	190 263	7.09%	
th Africa	187 174	6.98%	
ada	114 601	4.27%	
а	90 101	3.36%	
many	88 823	3.31%	
nce	69 348	2.59%	
/	54 764	2.04%	
zil	52 094	1.94%	

The website traffic sources from 5 to 15 December remained similar to those seen within the first 100 hours following news of Mr Mandela's passing, with traffic sources (identified) from the US, UK and South Africa leading.

TOP REFERRAL SITES

% OF TOTAL: 44.36% (2 681 977)

SOURCE		SESSIONS - 1 189 626
archives.nelsonmandela.org	482 320	40.54%
amazon.com	148 566	12.49%
facebook.com	93 205	7.83%
m.facebook.com	93 193	7.83%
t.co	50 361	4.23%
amazon.co.uk	49 496	4.16%
amazon.de	46 377	3.90%
en.wikipedia.org	30 462	2.56%
amazon.co.jp	23 318	1.96%
bbc.co.uk	13 461	1.13%

In terms of social media referral sites, Facebook clearly leads.

The top 10 social media referrals are indicated below:

TOP 10 SOCIAL MEDIA REFERRAL SITES

% OF TOTAL: 8.96% (2 681 977)

SOURCE	SESSIONS – 2	240 175
Facebook	186 955	77.84%
Twitter	50 360	20.97%
Google+	559	0.23%
Blogger	482	0.20%
WordPress	311	0.13%
Goodreads	190	0.08%
Care2	185	0.08%
YouTube	176	0.07%
Disqus	152	0.06%
BuzzFeed	75	0.03%

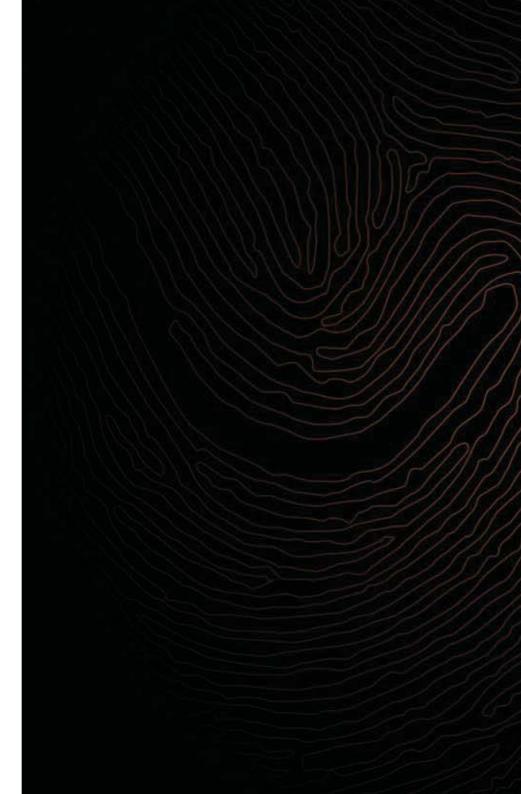
Most accessed the website via a desktop or laptop computer, although a significant number of visitors accessed the site – which is fully mobile friendly – via tablet and via a mobile device.

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HOW USERS ACCESSED THE SITE					
% OF TOTAL: 100% (2 681 977)					
DEVICE CATEGORY		SESSIONS	-2 681	977	
Desktop computer	1 559 005			58.13%	
Mobile device	909 472			33.91%	
Tablet	213 500			7.96%	

In terms of actual device, the Apple iPhone was the most popular device, followed by the Apple iPad. The top devices are indicated below:

TOP ACCESS TO SITE BY DEVICE					
% OF TOTAL: 41.87% (2 681 977)					
MOBILE DEVICE INFO		SESSIONS - 1 122 972			
Apple iPhone	310 605	27.66%			
Apple iPad	169 971	15.14%			
(Not set)	134 411	11.97%			
Samsung GT-19300 Galaxy S III	29 237	2.60%			
Samsung GT-19500 Galaxy S IV	17 433	1.55%			
Opera Mini for S60	16 199	1.44%			
Spice M6800 Flo	13 186	1.17%			
BlackBerry Curve 9320	12 130	1.08%			
Apple iPod	10 419	0.93%			
Samsung GT-19505 Galaxy S III	8 499	0.76%			



THE CALL NOW IS FOR EACH OF US TO ASK OURSELVES: ARE WE DOING EVERYTHING WE CAN TO BUILD THE COUNTRY OF OUR DREAMS?

NELSON MANDELA | At an inter-cultural Eid celebration, Johannesburg, South Africa, 30 January 1998

DONOR ENGAGEMENT OPPORTUNITIES

The Nelson Mandela Foundation welcomes and creates opportunities for people at all levels to make a difference through the honouring of our late Founder, his vision and his legacy. Within our agreed Code of Conduct, we ensure that the ethos, name and reputation of our Founder are protected.

Our worldwide network of donors forms an alliance that promotes increased social justice in the global community. No matter the giving level, these individuals, foundations and corporations stand shoulder-to-shoulder with the late Mr Mandela in advocating for equality and cohesion through memory and dialogue.

The wide-ranging opportunities for engagement are laid out in the following pages. At the highest levels of support, we can also discuss tailored opportunities for sponsorship within the Nelson Mandela Centre of Memory, the home of the Nelson Mandela Foundation.



NELSON MANDELA LEGACY CHAMPIONS

Nelson Mandela Legacy Champions give at the highest levels to secure the late Mr Mandela's humanitarian legacy, making a substantial financial and symbolic commitment to the values of social justice and democracy.

Legacy Champions ensure that Madiba's legacy continues beyond his passing. Opportunities include:

- An investment of \$1 000 000 or more in Madiba's Sustainability Fund
- Becoming an Ambassador among iconic global Champions by inviting your network of friends and colleagues to join you as a Legacy Champion
- Joining a unique community of prominent figures that have already made this commitment. They include: former US President

Bill Clinton, Mr Patrice Motsepe, Mr Tokyo Sexwale, Mr David Rockefeller and Ms Peggy Dulany. The Indian government and Vodacom have also joined this illustrious group.

We are pleased to recognise Legacy Champions through an inscription on the Foundation's "Wall of Honour" in the Nelson Mandela Centre of Memory; Legacy Champion certificates; limited edition statues signed by Mr Mandela (while supplies last); and VIP access to the Foundation and its activities.

These donors also receive privileged recognition in internal and external communications, both locally and internationally.

NELSON MANDELA LEGACY PARTNERS

Nelson Mandela Legacy Partners commit at any level from \$100 000 bringing much needed support in preserving and furthering Madiba's legacy.

Legacy Partners make an investment of \$100 000 – \$999 999 to assure the preservation of Madiba's legacy through his personal archives and his life and times through the Foundation's extensive dialogue, advocacy, content and education programmes, to ensure Madiba's legacy will continue to empower societies to move towards freedom.

We are pleased to recognise Legacy Partners through Legacy Partner Certificates; access to Foundation activities and stakeholders; and recognition in internal and external communications, both locally and internationally. "Today we are launching the Nelson Mandela Centre of Memory. We want it to be part of what we have called the processes of restoration and reconciliation ... It is our hope that it will grow into a vibrant public resource offering a range of services to South Africans and visitors from all parts of the world ...

And most importantly, we want it to dedicate itself to the recovery of memories and stories suppressed by power. That is the call of justice: the call that must be the project's most shaping influence." – Nelson Mandela, at the launch of the Nelson Mandela Centre of Memory on 21 September 2004

BE PART OF THE LEGACY



${\small Support the work of the Nelson Mandela Foundation.}$

The Nelson Mandela Foundation is a human rights-oriented not-for-profit organisation. The Foundation delivers to the world an integrated and dynamic information resource on the life and times of Nelson Mandela, as well as promotes the search for sustainable solutions to critical social problems through memory and dialogue.

MR / MRS / MS / DR			SECURITY CODE	
NAME			EXPIRATION DATE	
LAST NAME			Donations can be made securely online by credit card or PayPal	Simply visit www.nelsonmandela.org
			Or, you can mail a check payable to KBFUS, with a memo desig Fund, to:	nation for the Nelson Mandela America
ADDRESS			Nelson Mandela America Fund 192 Lexington Avenue, Suite 801 New York, NY 10016	
CITY			Nelson Mandela Foundation Banking De	etails
PROVINCE/STATE			ACCOUNT HOLDER:	Nelson Mandela Foundation
ZIP/POSTAL CODE			BANK NAME:	NEDBANK
PHONE NO.			CHEQUE ACCOUNT NUMBER:	1284 089 746
EMAIL			BRANCH OR ROUTING CODE FOR CHEQUE DEPOSIT:	Killarney ,128405
INSERT GIFT STREAM			BRANCH OR ROUTING CODE FOR EFT PAYMENT:	Main Street, 197905
VISA / MASTERCARD / AMERI	CAN EXPRESS / DISCOVER		SWIFT CODE:	N E D S Z A J J
IS THIS A MONTHLY GIFT		YES NO	BANK ADDRESS:	100 Main Street, Business Centr Marshalltown, 2001, SA P0 Box 61558, Marshalltown, 2107
				1 0 D0x 01550, Marshalltown, 2107

On behalf of our late Founder, Mr Mandela, we extend our warmest thanks and appreciation for your support of his vision and the importance of memory and dialogue for social justice.

In the United States, funds to support the Nelson Mandela Foundation are raised through the Nelson Mandela America Fund of the King Baudouin Foundation United States (KBFUS). As a registered 501(c) (3), all donations are tax-deductible to the limit of the law.

NELSON MANDELA ORGANISATIONS



N E L S O N M A N D E L A FOUNDATION

Living the legacy



THE MANDELA RHODES FOUNDATION



CHANGING THE WAY SOCIETY TREATS ITS CHILDREN AND YOUTH



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"THANK YOU FOR KEEPING THE LEGACY ALIVE BY SUPPORTING THE NELSON MANDELA FOUNDATION" – Sello Hatang Chief Executive, Nelson Mandela Foundation

The Nelson Mandela Foundation, a registered Trust, is a human rights-oriented non-profit organisation. The Foundation delivers to the world an integrated and dynamic information resource on the life and times of Nelson Mandela, and promotes the search for sustainable solutions to critical social problems through memory-based dialogue interventions and tangible activations to realise the legacy of Madiba.

Tel: +27 (0)11 547 5600 Fax: +27 (0)11 728 1111F: NelsonMandela F: NelsonMandelaCentreOfMemory T: @NelsonMandelawww.nelsonmandela.org info@nelsonmandela.org107 Central Street, Houghton, Johannesburg 2198		F: NelsonMandelaCentreOfMemory		
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